

# How I Felt When Nominated

By Senator Warren G. Harding and Governor James M. Cox

October 2, 1920

Price—15 Cents  
Subscription Price \$7.00 a year

# Leslie's

Illustrated Newspaper

Vol. CXXXI. No. 3388

Entered as Second-Class matter, January 3,  
1911, at the Post Office at New York City, N. Y.,  
under Act of March 3, 1879. \$7.00 a year.  
Published weekly by the Leslie-Judge Co.,  
225 Fifth Ave., New York



Haskell Coffin



**Don't Forget!**

Columbia has her eye on You  
and expects You to vote for  
the Good of the Nation.

You tell 'em, Camels,  
you've got  
the quality!



# Camel

## CIGARETTES



*CAMELS flavor fits in right!  
It rings true—just like it  
rings the bell all day long and  
all the evening!*

*Camels never tire your taste! They  
refresh it—and make you keen for another  
Camel!*

*You can bank on Camels because they  
have the quality. And, because Camels  
expert blend of choice Turkish and choice  
Domestic tobaccos is a revelation—it  
gives Camels their wonderful mellow  
mild body!*

*And, man alive, how you will prefer  
Camels to either kind of tobacco smoked  
straight!*

*When you flash a deck of  
Camels you tell the world  
you're smoke-wise!*

*Camels are sold everywhere in  
scientifically sealed packages of  
20 cigarettes for 20 cents.*

R. J. REYNOLDS TOBACCO COMPANY, Winston-Salem, N. C.



# WHY REMAIN POOR AND A FAILURE While Others are Rich and Successful?

*The short, sure and easy road to success and supremacy.*

## A SUBTLE PRINCIPLE OF SUCCESS.

This subtle principle in my hands, without education, without capital, without training, without experience, and without study or waste of time and without health, vitality or will power has given me the power to earn more than a million dollars without selling merchandise, stocks, bonds, books, drugs, appliances or any material thing of any character.

*This subtle and basic principle of success requires no will power, no exercise, no strength, no energy, no study, no writing, no dieting, no concentration and no conscious deep breathing. There is nothing to practice, nothing to study, and nothing to sell.*

This subtle and basic principle of success does not require that you practice economy or keep records, or memorize, or read, or learn to do anything, or force yourself into any action or invest in any stocks, bonds, books, or merchandise.

This Subtle Principle must not be confused with memory systems, "will power" systems, Christian Science, psychology, magnetism, thrift or economy, nor should it be confused with health systems, auto-suggestion, concentration, "personality," self-confidence or opportunity, nor should this Subtle Principle be confused with initiative, mental endurance, luck, chance, self-analysis or self-control. Neither should this principle be confused with imagination, enthusiasm, persuasion, force or persistence, nor with the art or science of talking or salesmanship, hypnotism, or advertising.

*No one has yet succeeded in gaining success without it.*

*No one has ever succeeded in failing with it.*

*It is absolutely the masterkey to success, prosperity and supremacy.*

When I was eighteen years of age, it looked to me as though I had absolutely no chance to succeed. Fifteen months altogether in common public school was the extent of my education. I had no money. When my father died, he left me twenty dollars and fifty cents, and I was earning hardly enough to keep myself alive. I had no friends for I was negative and of no advantage to any one. I had no plan of life to help me solve any problem. In fact, I did not know enough to know that life is and was a real problem, even though I had an "acute problem of life" on my hands. I was blue and dependent and thoughts of eternal misery arose in my mind constantly. I was a living and walking worry machine.

I was tired, nervous, restless. I could not sleep. I could not digest without distress. I had no power of application. Nothing appealed to me. Nothing appeared worth doing from the fear that I could not do anything because of my poor equipment of mind and body. I felt that I was shut out of the world of success and I lived in a world of failure.

I was such a pauper in spirit that I blindly depended on drugs and doctors for my health as my father before me. I was a "floater" and depended on luck for success if I were to have any. I consciously or unconsciously believed that if I ever were to have health and success, the result would have to come through some element of ease or assistance or through some mysterious or magical source. The result of this attitude on my part was greater weakness, sickness, failure and misery as is always the case under similar conditions.

Gradually my condition became worse. I reached a degree of misery that seemed intolerable. I reached a crisis in my realization of my failure and adverse condition.

Out of this misery and failure and pauperism of spirit—out of this distress—arose within me a desperate reaction—"a final effort to live"—and through this reaction, arose within me, the discovery of the laws and principles of life, evolution, personality, mind, health, success and supremacy. Also out of this misery arose within me the discovery of the inevitable laws and principles of failure and sickness and inferiority.

When I discovered that I had unconsciously been employing the principles of failure and sickness, I immediately began to use the principles of success and supremacy. My life underwent an almost immediate change. I overcame illness through health, weakness through power, inferior evolution by superior evolution, failure by success, and converted pauperism into supremacy.

I discovered a principle which I observed that all successful personalities employ, either consciously or uncon-



sciously. I also discovered a principle of evolution and believed that if I used it, that my conditions would change, for I had but one disease—failure, and therefore there was but one cure—success, and I began to use this principle and out of its use arose my ambition, my powers, my education, my health, my success and my supremacy, etc., etc.

*You also may use this principle of success deliberately, purposefully, consciously and profitably.*

Just as there is a principle of darkness, there is also a principle of failure, ill-health, weakness and negativity. If you use the principle of failure consciously or unconsciously, you are sure always to be a failure. Why seek success and supremacy through blindly seeking to find your path through the maze of difficulties? Why not open your "mental eyes" through the use of this subtle success principle, and thus deliberately and purposefully and consciously and successfully advance in the direction of supremacy and away from failure and adversity?

I discovered this subtle principle—this key to success—through misery and necessity. You need never be miserable to have the benefit of this subtle principle. You may use this success principle just as successful individuals of all time, of all countries, of all races, and of all religions have used it either consciously or unconsciously, and as I am using it consciously and purposefully. It requires no education, no preparation, no preliminary knowledge. Any one can use it.



Any one can harness, employ and capitalize it, and thus put it to work for success and supremacy. Regardless of what kind of success you desire, this subtle principle is the key that opens the avenue to what you want.

**Succeed like others through this subtle principle of success. It was used by**

Moses,	Sarah Bernhardt,	Liszt,
Caesar,	Galli-Curci,	Mendelssohn,
Napoleon,	Nordica,	Beethoven,
Roosevelt,	Melba,	Verdi,
Rockefeller,	Cicopatra,	Copernicus,
Herbert Spencer,	Alexander the Great,	Confucius,
Emerson,	Edison,	Mohammed,
Darwin,	Newton,	Cicero,
J. P. Morgan,	Wanamaker,	Demosthenes,
Harriman,	Phil Armour,	Aristotle,
Woodrow Wilson,	Andrew Carnegie,	Plutarch,
Charles Schwab,	Frick,	Christopher Colum-
Lloyd George,	Elbert Hubbard,	bust,
Clemenceau,	Hiram Johnson,	Vanderbilt,
Charles E. Hughes,	Richard Mansfield,	Marcus Aurelius,
Abraham Lincoln,	Shakespeare,	Pericles,
George Washington,	Mozart,	Lycurgus,
Marshall Field,	Richard Wagner,	Benjamin Franklin,

and thousands and thousands of others—the names of successful men and women of all times and of all countries and of all religions, and of all colors, make a record of the action of this Subtle Principle of Success. None of these individuals could have succeeded without it—no one can succeed without it—no one can fail with it.

Every one realizes that human beings owe a duty to each other. Only the very lowest type of human being is selfish to the degree of wishing to profit without helping some one else. This world does not contain very great numbers of the lowest and most selfish type of human beings. Almost every one, in discovering something of value, also wants his fellow man to profit through his discovery. This is precisely my attitude. I feel that I should be neglecting my most important duty towards my fellow human beings, if I did not make every effort—every decent and honest effort—to induce every one to also benefit to a maximum extent through the automatic use of this subtle principle.

I fully realize that it is human nature to have less confidence in this principle because I am putting it in the hands of thousands of individuals for a few pennies, but I cannot help the negative impression I thus possibly create. I must fulfill my duty just the same.

I do not urge any one to procure it because I offer it for a few pennies, but because the results are great—very great.

This subtle principle is so absolutely powerful and overmastering in its influence for good, profit, prosperity and success, that it would be a sin if I kept it to myself and used it only for my personal benefit.

***If this subtle principle of success does not make you rich and successful, it will cost you absolutely nothing—I guarantee it.***

So sure am I of the truth of my statements—so absolutely positive am I of the correctness of my assumption and so absolutely certain am I that this principle, in your hands, will work wonders for you that I am willing to place this principle in your hands for twenty-four hours at my risk and expense. You will recognize the value of this principle within twenty-four hours—in fact, almost immediately as you become conscious of it, you will realize its practicability, its potency, its reality and its power and usability for your personal profit, pleasures, advancement, prosperity and success.

Thousands of individuals claim that the information disclosing and elucidating the secret principle of success is worth a thousand dollars of any one's money. Some have written that they would not take a million dollars for it.

You will wonder that I do not charge a thousand dollars for this information—for disclosing this principle, after you get it into your possession and realize its tremendous power and influence.

I have derived such tremendous results—amazing results from its power, that I want every man, woman and matured child to have this key to success, prosperity and wealth. This is why I am willing to send it to any one—to any address on approval without a single penny in advance.

*You would never forgive me, and I could never forgive myself, nor could the creative forces of the Universe forgive us, if I failed to bring you to the point of using this subtle principle of success. You would never forgive me if I failed to do for you that which you would do for me, if our positions were reversed.*

***From every part of the country comes appreciation of my extraordinary discovery—THE SUBTLE PRINCIPLE OF SUCCESS.***

"I cannot say too much for your discovery. It is certainly doing wonders for me, even at the advanced age of eighty."

"I thank you for the blessings you have brought to my life through the 'Subtle Principle of Success.'"

"I can never fully repay you for revealing to me the 'Subtle Principle of Success' and how to use it."

"Your elucidation of the 'Subtle Principle of Success' is wonderful. Even today it is worth a hundred dollars to me."

"Your 'Subtle Principle of Success' is working wonders for me. I would not part with it for a million dollars."

"I regard your 'Subtle Principle of Success' as worth a thousand dollars of any person's money, regardless of how poor the individual may be."

"It is impossible to place a limit to the monetary value of your discovery."

"I am from Missouri. Your 'Subtle Principle of Success' is the goods."

"I always believed that successful men used a principle which gave them success. I never knew what it was nor how to use it until you explained it to me. It would be just as impossible for me to fail with this principle as it has been impossible for me to succeed without it."

"I thank you for the wonderful results I am gaining through the 'Subtle Principle of Success.' I would not take any amount of money for what this principle has done for me already. You are honestly entitled to millions."

"I am a man of my word and would not take one hundred dollars this first day for the information you have given me."

"I am enthusiastic over your discovery of the 'Subtle Principle of Success,' and at the age of eighty-six am pursuing success as never before."

"Your 'Subtle Principle of Success' has in twenty-four hours given me wonderful results. I am ready to back any statement made in favor of your 'Subtle Principle of Success.' It opens up a new universal opportunity."

"The 'Subtle Principle of Success' is doing for me more than you claim. The truth about it is hard to believe."

***You want success of some kind. This is your opportunity to get it—to get what you want—guaranteed.***

**WRITE YOUR ADDRESS** on the coupon and mail it to me, and you will receive by return mail, the SUBTLE PRINCIPLE OF SUCCESS—the master principle—the equal of which you have never seen.

***If this subtle principle of success does not solve your every problem, it will cost you absolutely nothing.***

ALOIS P. SWOBODA, 774 Berkeley Building  
West 44th Street, New York City

ALOIS P. SWOBODA, 774 Berkeley Building  
West 44th Street, New York City

You may send me, at your risk, "THE SUBTLE PRINCIPLE OF SUCCESS."

I promise to either re-mail it to you, within twenty-four hours of its receipt by me, or to send you Two Dollars.

It is understood that I am to be under no other obligation, neither now nor later.

Name.....  
(Write Plainly)

Address.....

State.....

City.....

Editor's Note.—The above statement in Little's is absolutely guaranteed in every way to be as represented.

# MICHELIN

## UNIVERSAL CORD



**FRIENDS  
for LIFE**

MICHELIN UNIVERSAL CORDS make friends—and *keep* them. The new Michelin wear-resisting tread, the improved non-skid tread design, the sturdy oversize body built of cords not merely coated but actually impregnated with rubber—these are a few reasons why this newest Michelin product gives such remarkable mileage. For real economy and motoring satisfaction—use Michels.

**MICHELIN TIRE COMPANY, MILLTOWN, NEW JERSEY**

*Other factories: Clermont-Ferrand, France; London, England; Turin, Italy  
Dealers in all parts of the world*





Vol. CXXXI. No. 3388  
Saturday, October 2, 1920  
Established Dec. 15, 1855

# Leslie's

THE OLDEST ILLUSTRATED WEEKLY  
NEWSPAPER IN THE UNITED STATES



Published by the Leslie-Judge Co.  
225 Fifth Avenue, New York  
Copyright 1920, by Leslie's

"During the progress of the convention, I bet it would be Cox or a dark horse. I bet the boys to this effect throughout the week, and I was right. It was. The convention to me was like any other, only now a man named Cox was up for nomination."—Governor Cox.



"The convention had all the thrill of an exciting game. I saw it in a dual capacity, that of spectator and of candidate, and whatever has been said about it, you may be sure it was all very uncertain up to the last day."—Senator Harding.

## My Emotions When Told of My Nomination

The Personal Narratives of the Two Leading Candidates  
for the Presidency, as Reported by Richard Barry for "Leslie's"

### Senator Harding's Own Story

AS soon as the tenth ballot was over and the nomination confirmed, I made my way through the rear of the platform where I had been in the convention hall," said Senator Harding. "Nearly everyone wanted to speak to me and shake my hand, but my recollection of that is somewhat hazy. I remember that my first thought was to locate Mrs. Harding. Part of the time through the balloting she had been with me and part of the time she had been in a front seat in the lower gallery where she could command a view of all the delegates, and where she was keeping a detailed score card. We came together near the speakers' entrance and, without a word, we made our way to a place where we could be alone. That was the only way I could get a chance to think."

"How long were you alone with Mrs. Harding?"

"About forty-five minutes."

"Then what did you do?"

"I came out and met everyone who presented himself."

This expression the writer secured from the Republican Presidential nominee in an effort to satisfy the legitimate curiosity of a writer who wanted to know the immediate emotional and, if possible, the spiritual reactions of a man just selected as the titular chief of a great party, and within one step of the most important office on earth.

It was in the Harding headquarters at Marion, Ohio, that one day one of the shrewdest publicity experts in America had said to me, "All the time I have been dealing with the Senator my dominant thought, though unexpressed, has been: How does it feel to be in his shoes?"

This is not a political article, but a character revelation of the two candidates who stand at the head of their respective parties in the national contest for the Presidency. We make no comment, leaving you to arrive at your own conclusions after reading the personal narratives of Senator Harding and Governor Cox. Nothing could be in sharper contrast than the actions of these two men (who, at the moment, are the most conspicuous figures in the world) and the manner in which they individually received the news of the honor conferred upon them by the party conventions naming them for leadership. Next November one of these men will be elected to succeed Woodrow Wilson as President of the United States. If possible let us eliminate the political complexities with which each is involved and look upon them as two American men, stripped to the soul and engaged in a final duel for the most important place in our government. How did each feel, actually and in terms of simple human reactions, as he toed the mark and heard the starter's gun? Here is the answer and here the self-analyses of the contestants.

### Governor Cox's Personal Reactions

IT was a little after four o'clock in the morning, and I was at my desk at my office in the *Dayton News* when I got the flash over the wire from San Francisco. I jumped to my feet, struck one hand into the palm of the other and exclaimed, 'Boys, we've got it!' and shook hands with the members of my staff who were in the room," began the Governor of Ohio, James M. Cox, when I asked him just what he did and just how he felt when he knew for a certainty that he had secured the Democratic nomination for President of the United States.

Although I knew him less well and had less reason to impose on the open hospitality of a public man to a writer for the press, I felt less hesitancy in asking Governor Cox such questions than I felt in approaching Senator Harding with a like inquiry. Both men are similarly frank, and each according to his nature, invites and bestows confidence, but, as a writer estimating the two, I felt this difference: In Harding there are depths which defy analysis and which he would like to share with you, but cannot; while in Cox there is a going mental machine and a facile personality which he is happy and proud to assist your calipers in measuring to a hair's breadth.

Harding thinks and speaks in metaphor, Cox concretely. One approaches Harding's mental operations as might a devout man a church, with becoming reverence, with a sense that there is a symbol and a mystery within. One enters the Cox intellectual laboratory with the undeterred curiosity of an ambitious student, confident that application will disclose a desirable secret, which easily can be imparted to all and sundry.

## Senator Harding's Story—Continued

After a while he will become accustomed to his place and won't know how it feels, but right now, and especially immediately after his nomination he did know the exact effect on him of the dramatic suddenness of his elevation."

"My thought has been the same," replied the writer, "and I have already made an effort to get the answer, but I trust you know that neither you nor I can *imagine* how he felt and be accurate in arriving at the truth. No two individuals would feel the same. The reactions would be as various as the thumbprints of human beings."

"I agree with you in that," said the expert on mob psychology.

Weeks before, only a few days after the nomination, Senator Harding had told me in Washington that he was having great difficulty in realizing the significance of his new position, and especially so in meeting former friends and acquaintances, that he was being repeatedly brought face to face with the knowledge that persons approached



"I told the messenger to tell San Francisco to call me about dinner time. Then I went in and won those golf balls."—Governor Cox.

him not as Warren Harding nor as the senior senator from Ohio, but as the Republican Presidential nominee, and that he had come to believe that everyone else in the world was more affected by the change than himself.

That evening in Marion, again alone with the Senator, I brought up the subject anew and with more definite inquiry, by referring to the reports published the day after the nomination, that he had compared the Chicago convention to a poker game. This brought forth the only flash of indignation I have ever seen him display, for he is one of the mildest mannered of men.

"It was wrong of the newspaper boys to report me in that," he protested. "I was speaking to them as one of them and not for publication."

"However," I insisted, "it has been published in practically every newspaper in the United States. Won't you tell me exactly what you said and exactly what you meant by it?"

"What I did say was this," he replied, "that my going into the convention for the nomination was like a man going into a jack pot with a pair of eights, and then drawing a full house aces high. But some of the reports that came out showed me up as a poker player. You know that in a newspaper interview no man is ever bigger than his interviewer. This is an old axiom of the craft. That chance remark was twisted in many places to try to show that I looked on the nomination and even the Presidency itself as something to be won or lost, or even administered, in a poker game."

"Now, the fact is I haven't played poker in a long, long while, and I never was much of a poker player. Naturally, however, I use poker terms in daily conversation, like many Americans, just the same as I use other terms that come to me only from hearsay. For instance, I often say, 'Call the turn,' which is a term of faro, a game I have never played. But to twist that around as some of the papers have done is most unjust."

The writer persisted, by asking, "Hadden't the convention the thrill of an exciting game to you personally?"

"Certainly. I saw it in a dual capacity, that of spectator and of candidate, and, whatever has been said about it, you may be sure it was all very uncertain up to the last day."

"Did it ever cease having the excitement of a contest?"

"Yes."

"When?"

"During the last ballot I became quite calm."

"Are you not always calm? A man who worked with you for many years on the *Marion Star* told me that you were the only editor he ever knew who could look on a form of pique at press time without swearing."

The Senator smiled at the description and replied: "Even if a man appears calm he may not actually be calm inside."

"Were you actually calm when at last you knew for a certainty that you had the nomination?"

"Yes. I believe that is quite true."

"Then, in that repose, which we may call spiritual, what was your first thought?"

"I began to think of some of the responsibilities of the Presidency."

He hesitated and I felt that my questions were becoming too personal, perhaps impertinent. One cannot enter that Marion home without realizing that it has an atmosphere of consecration to old-fashioned ideals, that it is ruled by a naïve fidelity to some inner voice or to some higher Power. I realized that I was on the threshold of this secret, and became diffident about forcing an entrance. Then occurred the questions and answers with which this article opens. Finally I ventured to inquire what he meant by "responsibilities of the Presidency."

"Have you not often noticed," responded Senator Harding, "that the mantle of responsibility often clothes a man with powers that even he did not know he possessed? I believe it is a kind of miracle that broadens his horizon and multiplies his mental grasp, almost automatically. I have seen it happen in a common workman suddenly taken out of a factory and placed at its head when, to the surprise of everybody, including himself, he acted not awkwardly, like one unused to large power, but like an executive born to high place. This seed of greatness lying dormant in all of us is the essence of our common democracy. I love to cherish it as our most precious national heritage."

This reply was truly Hardingesque, slipping as it did so easily into the impersonal, avoiding the temple of his own spirit shyly, as might a girl the abode of her emotions.

I returned to the concrete experience of that memorable June day in Chicago. "Is that what you thought about during that first forty-five minutes when you were alone?" I asked.

The nominee corrected me with that gracious smile which wins friend and foe alike.

"I began thinking of it then," he said.

## Governor Cox's Story—Continued

"After the hand-shaking, what was your next move?" I asked.

"Then," went on the Governor, eager as a boy recalling a high school tourney, "I ran down-stairs to my machine and drove myself to the home of John McMahon, my political grand-dad, to take him the news myself before anyone else could reach him. He is eighty-seven years old, but I got him out of his sleep to tell him about it."

"How long did you stay there?"

"Just a short time. Maybe ten minutes—surely not half an hour."

"What did you talk about?"

"The coming campaign, of course. I never wait until tomorrow to plan; I do it today, or, if possible, yesterday."

Previously the writer had been told by one of the golfing companions of the Governor that he had said to certain friends during resting spells on the links that, while he had slept soundly through all the earlier days of the San Francisco convention, when his fortunes did not seem very bright, the night before the nomination, and after he had received telephonic communication which had made him practically certain he would win, he had been unable to sleep. In other words, he had met uncertainty calmly, while certainty had upset his routine.

This was important, if true, and it seemed to me to be the clue that would lead to the revelation I desired. I asked the Governor to verify this. To my astonishment he spiritedly denied it.

"Your informant is entirely mistaken," he replied. "Whatever I may have said to him, it was not that. I don't believe I ever lost an hour's sleep in my life. When I was a younger fellow I always got two days' work out of one by means of a cat-nap. I could lie down anywhere for half an hour or an hour, in my room, on an office desk, or on a hotel sofa and sleep for any definite length of time my mind might appoint in advance, and this was usually in the midst of great excitement. I can do the same thing today. In the Governor's office, in Columbus,

whenever I feel my brain flagging, I turn everyone out, lock the door, and sleep for thirty minutes or an hour—just enough to cut the connection. Then I wake as refreshed as if I had had a night's sleep. Nothing has ever gotten on my nerves or my mind enough to rob me of that ability."

"How did you feel during the progress of the convention?"

"I felt it would be Cox or a dark horse. I bet the boys to this effect through the week, and I was right. It was."

"Did you manage your own forces in the convention?"

"No. I had nothing to do with it, not after the convention opened."

"Were you not consulted by your managers?"

"No. I was informed, not consulted. One afternoon, when it was about half over, I was on the golf links as a messenger came from the clubhouse saying San Francisco wanted me on the long distance. We were just about to tee-off in a matched contest for a set of golf balls. I wanted to win those balls, and I figured that if I talked to San Francisco I might learn something that



"My chance remark was twisted to try to show that I looked on the nomination as a game to be won or lost."—Senator Harding.

would take my mind from the game. At the same time I knew there was neither advice nor information that I could impart that would be of any assistance. I told the messenger to tell San Francisco to call me at my home about dinner-time. Then I went in and won those golf balls."

"Then did you observe the proceedings of the convention from first to last solely objectively?"

"That exactly describes it. As a newspaper man, and as a public man, I have always been vitally interested in national conventions. This to me was like any other, only now a man named Cox was up for the nomination. I tried not to think of this personality until it was over."

"Was there a time when it ceased to be an objective and became a subjective situation?"

"Yes. The moment I got that flash at four in the morning, I knew that now I was to be on the job. The game was over, I had won and I had to take the consequences."

"What do you mean by the consequences?"

"To win the election. I felt it had been put up to me to do it."

"Then, until that moment you had felt only the thrill of adventure and the spirit of contest in which you were largely a spectator?"

"Yes."

"Was there ever a time when there came to you a vision of the enormous responsibility that would surely face you if elected? Did you not have at once a thought of the vastness and the complexity of the Presidency itself?"

"Certainly."

"When was that?"

"The moment I got that final flash."

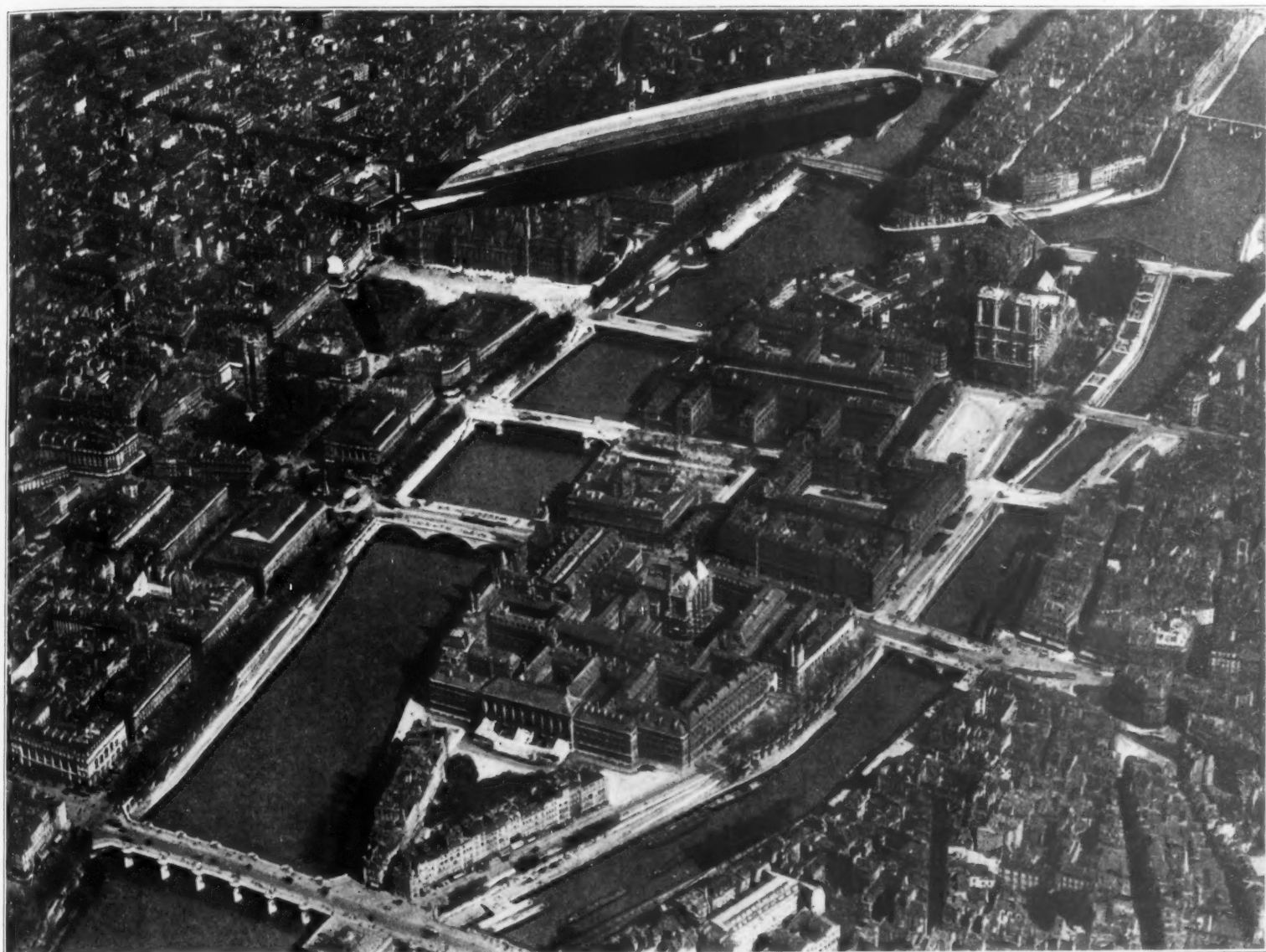
"How long did it take you to realize the meaning of those responsibilities?"

As easily and as frankly as he had answered every other question the Governor replied, without the slightest hesitation or the least desire for mental qualification:

"The thousandth part of a second."



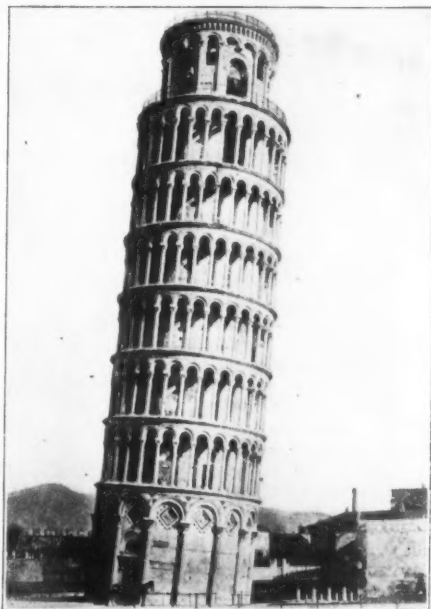
# An Air Monster Shackled, Earth Monster Loosed



## Paris Greet a Friendly Enemy

WELL might the Parisian cry, "Oh, Zep, where is thy sting!" Over the French capital recently flew this German-made giant, a bird of prey with its talons clipped by the Treaty of Versailles. Its "raid" was a strikingly picturesque reminder of "who won the war." Former Zeppelin L-72, the big dirigible was surrendered to the French at Maubeuge, and made its exhibition flight over Paris shortly afterward. Thousands of Parisians gathered to watch, but with the reverse of fear in their hearts. Among the views of Paris from the air, this is easily the finest yet taken. It shows the L'Ile de la Cité, the old Paris, the Lutetia of antiquity. At the island's upper end is Notre Dame, begun in 1163 on the site of a Pagan Temple of Jupiter. Originally at the western end (in the foreground) were three islets, but these were later incorporated into the main island by reclamation. The bridge nearest the reader is Pont Neuf. In addition to the Cathedral of Notre Dame, L'Ile de la Cité contains another notable structure, the Sainte Chapelle, which adjoins the Palais de Justice on the boulevard crossing the island at its center. As long ago as the Middle Ages, Paris was divided into three distinct parts—La Cité, on the islands, the Ville, on the right bank of the Seine, and the Quartier Latin, on the left. The magnificent panorama here spread out is an evolution from a group of mud-huts of the Parisii, a Gallic tribe which Caesar conquered.

Of civic buildings in Paris, next in importance to the Louvre is the Palais de Justice (law courts), the huge assemblage of buildings shown in the foreground of the photograph to the west of the Boulevard du Palais. During the Gallo-Roman war, this site on L'Ile de la Cité was occupied by a citadel which became the palace of the Merovingian kings and afterward of the Capetians. Three times the great structures have been ravaged by fire. The buildings of the Cité were especially marked for destruction by German aviators in their numerous flights over Paris during the war, but the total of damage was slight.



## Earthquake Threatens Pisa's Tower

AMONG the Italian cities to feel the recent recurring earthquake shocks was Pisa, celebrated for its campanile, or leaning tower. Though spared the tragic visitation which brought death to 500, and made homeless over 20,000, in the region between the Apennines and the River Po, Pisa was near enough to the earthquake belt in northern Italy to experience tremors that brought its inhabitants to the verge of panic. The architectural puzzle of the world, Pisa's leaning tower, defies prediction as to how much of a quake it would take to cause its downfall. It is gradually falling all the time, and yet it stands. In height 179 feet, with walls which at their base are thirteen feet in thickness, "Pisa's leaning miracle" deviates from the perpendicular to a striking extent, which was gradually increased; it was 15½ feet out of the perpendicular when measured in 1829, and 16½ feet when measured in 1910. There is no reason to suppose that the architects intended that the campanile should be built in an oblique position; it would appear to have assumed it while the work was still in progress. The foundations are not more than ten feet deep, and their circumference only that of the tower. The basement is surrounded by a range of semicircular arches supported by fifteen columns, and above rise six arcades with thirty columns each. On the eighth story are the bells.

The earthquake at Pisa was preceded by deep rumblings and followed by vertical and horizontal earth tremors which lasted for thirteen seconds. The hands of the clock in the tower stopped but the bells in various steeples were set ringing by the disturbance, adding to the terror of the people who flocked to the public squares. Persons who happened to be in Cathedral Square reported that they saw the famous Leaning Tower perceptibly oscillate. St. Michael's Church and St. Matthew's Church were considerably damaged, but the earthquake's devastation in the vicinity of Pisa was nothing in comparison to the ruin which it spread over other parts of Italy, not far distant. The small view at left gives an idea of the havoc wrought.

# First Photographs of the Bolshevist Army in Poland



**Bolshevist Officer**

With cigarette and riding-whip, he would pass anywhere for a member of "the ruling class," if we had not Bolshevist assurance that Russia had long since abolished that superfluity. At all events, here he is, giving military orders.

**Red Cross Nurses**

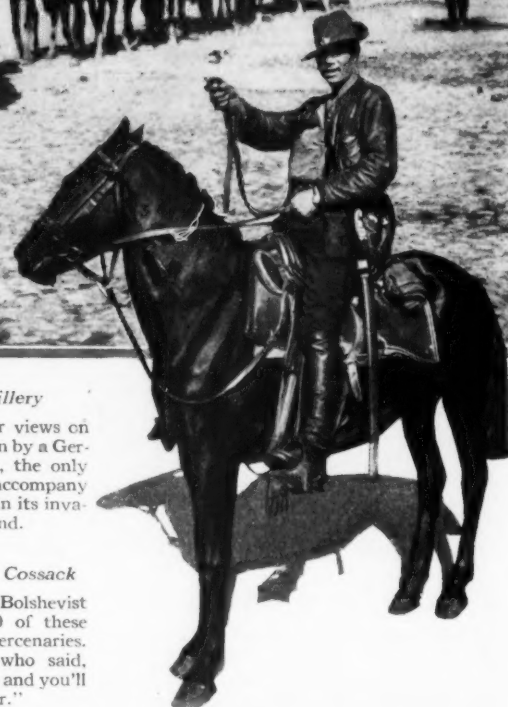
There is no suggestion of luxury about a Bolshevist field ambulance, assuming this to be one. Nor is it apparent that white raiment is considered indispensable for an army nurse.

**Lenine's Artillery**

This and the other views on the page were taken by a German photographer, the only one permitted to accompany the Russian army in its invasion of Poland.

**A New Type of Cossack**

Serving with the Bolshevist forces were 50,000 of these Chinese-Tartar mercenaries. It was Napoleon who said, "Scratch a Russian and you'll find a Tartar."



**The Raw Material of Which Lenine Makes Armies**

This photograph was snapped at the entrance to the Soviet Commissariat at Soldau, Poland. The soldiers were new, of recent levy. They are of a type wholly different from the cavalryman shown above. Under Czar or under Soviet, the characteristic Russian cap retains its place.





The excellent Siddick flushed and stammered, "Heart interest, sir." "'Heart interest!'" bellowed his employer. "Wha' d' mean, heart interest? What's heart interest got to do with fourteen-thousand-ton express steamships? Siddick, you're an ass!"

## ACCORDING TO RULE

*A Story of Big Shipping Interests, the Grit of One Man and the Love of a Woman*

By JOHN FLEMING WILSON

Author of "The Land Claimers," "The Man Who Came Back," "The Master Key," Etc.

Illustrated by WILLIAM KEMP STARRETT

SAMUEL GARFINKLE and Garret Hunt sat opposite to each other and kept silence, as though they awaited some voice which would solve the problem. None came and Garfinkle sighed. Hunt stirred in his chair and repeated his complaint:

"I've got three of the best steamships on the Pacific and good crews and first-chop men ashore to handle the business—and Ben Buckingham gets the trade. What's the answer? You know Ben, Garfinkle, and you know me. Buckingham runs his ships like the hard-fisted crank he is, haggles over pennies, splits the passengers' mutton chops into three slivers, overcrowds the state-rooms, frowns on serving tea on deck, charges the limit and roars at the very word 'accommodation.' Yet he gets the trade. My ships are comfy, clean, plenty of room for everybody, tables set four times a day with the best I can buy and—they leave port with empty cabins and half-filled holds. What's the answer, eh?"

Garfinkle ruminated.

Hunt went on: "It's true I make the run across the Pacific in one day more—but Ben Buckingham puts his passengers ashore hungry at four a. m. and I send 'em to their hotels at four p. m. after a nice tea taken while the boys are handling the luggage."

"Buckingham doesn't advertise much, either," Garfinkle remarked.

"And I have my notices in every paper in every port every day. Yet the business men—wool-buyers, silk-buyers, tea merchants, hardwood men and officials travel on Ben's steamers. You know what that means: goods and the owner travel together on the same ship. For every empty cabin on the hurricane deck there's unprofitable space in the holds."

The other roused himself. "You understand, Mr. Hunt, that you entered this trade only two years ago. The Buckinghams have been running ships across the

Pacific thirty years. Then—you made no bones of your intention of making Ben Buckingham come down off his high horse and walk. You've had a chip on your shoulder ever since you built the three 'Princesses.' Naturally, Ben isn't going to lie down and let you trot off with his trade."

Hunt ruffled his iron-grey hair with strong hands. "No answer at all! Better ships, better service and decent treatment ought to get the market. But people actually put themselves out to undergo outrageous treatment at Buckingham's hands and refuse to travel with me. What's the answer?"

"I've given it," Garfinkle responded. "The Buckingham steamers are well-known and yours is a new line."

"But I've got to run my steamships at a profit!"

"Oh!" Garfinkle remarked without a flicker of amusement. "In that case I advise your getting a new general manager."

Garret Hunt stared with unfeigned astonishment. "You told me yourself Captain Henry Tait was the last word in running a line. He's competent, skillful, well-liked and up to snuff."

"Granted," Garfinkle returned. "I like Tait. He and I were shipmates years ago and I've always credited him with being a good seaman and an honest man. He runs your ships as ships ought to be run. But he's old-fashioned."

"Not half so old-fashioned as Buckingham is."

"Maybe not—in some ways," Garfinkle admitted. "But you've come to me with your troubles—and they're serious. How long can you last as things go now?"

"In eleven months I'll be bankrupt and my ships for sale," Hunt said solemnly.

Garfinkle nodded. "You'll have to seize on a desperate remedy. My experience is that when a desperate remedy is called for it's usually in the shape of a man. Get Jimmie Barton."

Mr. Hunt's countenance was suffused with crimson. "Jimmie Barton!" he ejaculated. "You're joking! Why—Barton was practically kicked out of Ben Buckingham's office two years ago! You know what Ben told about him!"

"I do," Garfinkle rejoined curtly. "Ben left nothing unsaid. But you recall he never said anything about Jimmie's being dishonest nor lacking nerve. What you need is honesty and nerve. You can't deny Barton is a bright young fellow. He knows ships. He was Ben's right-hand man when it came to nailing big business. And if Jimmie's father hadn't been so luckless as to leave Jimmie nothing at all, the boy would have been with Buckingham yet. But Jimmie had nothing but his prospects and Ben struck hard when Jimmie wanted something badly and smashed those prospects."

Mr. Hunt smiled wryly. "I understood Barton wanted to marry Eleanor Buckingham."

"So I heard," Garfinkle answered quietly. "And Ben kicked him out of the line and proclaimed that the boy was worthless. But you're going broke, you say, with three ships eating their heads off. So I advise, get Jimmie Barton!"

Garret Hunt had the reputation of being shrewd and no laggard when it came to making an important decision. He stared musingly at the austere face of the marine agent, absent-mindedly lit a cigar and then rose.

"I always liked that fellow," he said. "But I'm honest enough with myself to remark that probably the reason I liked him was because Ben Buckingham hated him—and he wouldn't kowtow to Ben. I'm going to give him a chance to make me like him for himself. General manager goes, Garfinkle—and heaven help us all!"

"A word further," was the response. "Give the boy a free hand. And if Tait froths too much, send him to me."

(Continued on page 131)

# They Cashed in on Ideas and a Knowledge of Men

An Ex-Newsboy with Millions  
and 8,000 Partners

One Man Plus a Country Town  
Plus an Idea

LIFE, George M. Cohan has told us in a doubtful lyric, is a funny proposition after all. It is difficult to realize, as Babe Ruth gracefully lifts the ball out of the lot by a mighty swat, that only a few years ago he faced the uncertain future of an orphan asylum foundling. And who could imagine the nervous, pale-faced Paderewski, his expression beatific under the spell of his own symphony, suddenly becoming the backbone of a stricken country?

Thus, circuitously, do we approach the subject of this sketch, proving incidentally that nothing is impossible in this waggish world. Archie M. Andrews used to be a Chicago newsboy. It is true that "Who's Who!" is bulging with Horatio Alger heroes who blacked boots, sold newspapers, slept in dry-goods boxes—and eventually married the banker's daughter. But Andrews has out-Algered the luck-and-pluck heroes of the Mid-Victorian period. He has gone the whole tribe of Alger heroes one better. He stands as a living example of the truth that no circumstances, no conditions are so hopeless that one cannot rise above them. He does much to give the merry ululation to the be-whiskered agitators who perennially chant from the soap boxes that the poor young man in America cannot save himself from being ground under the heel of a ruthless system of one kind or another.

Archie M. Andrews sold newspapers up to the age of sixteen. Then the doctors thought he had consumption and stopped him. So he hiked West and became a banjo teacher. He was determined from the start to make a noise. If he couldn't do it crying newspapers, he would do it in some other fashion. He wonders now why he didn't take up tutoring aspiring bass drummers.

He lived outdoors. He was fond of nature. He loved the mountains, the woods, the sea. The word "discouragement" did not enter his lexicon. At twenty-one he was pronounced physically fit and returned to Chicago to take an office boy's job at \$5 a week. Andrews does not believe success is necessarily dependent upon a running start. At twenty-one, most young men have at least a grip on the first rung upward.

Andrews is now forty. Recently he was examined for life insurance and a pessimistic staff doctor told him with a suspicion of tears to get out of his office. He was breaking the doctor's heart. He was too darned healthy.

He is a multi-millionaire. But that to him is the least of all his accomplishments. Once Andrews has achieved a thing, he loses all interest in it and is off like a shot for another difficult nut to crack.

He lives in the winter at his home near Pasadena and in summer he cruises Long Island waters on one of his yachts. Yes, he owns two—the *Zahma* and the *Sachem*.

While on his way East last winter he stopped off in Chicago and curiously was drawn to a building on a particularly cold night. He was reminded of the nights he spent selling newspapers in front of this building. The next day the real estate news told of the sale of the building to A. M. Andrews.

Andrews did not go to the top in a sudden flight. Twice he was on the highroad to wealth when misfortune intervened. Once it left him with \$1.65 and a smile. Another time he salvaged \$1,000 out of the wreck. With this it might be imagined he went back into business. But he didn't; he took a three months' trip to Europe, landing back in Chicago with a five-dollar bill. There he took off his coat and went to work.

He is head of a banking business that extends to every large city in America. Every man who works for him a year becomes automatically interested as a partner in his business. There are now in various houses more than 8,000 clerk partners. In ten years Andrews will be

(Concluded on page 442)



Archie M. Andrews, who began his business career as a Chicago "newsie" and is now head of a banking business that extends to every large city in America. This is a snap-shot of Mr. Andrews aboard the larger of his two yachts, the "Zahma."

THE man—B. A. Aughinbaugh.

The country town—Mingo, Champaign County, Ohio.

The idea—to enliven a country village that had no amusements, and incidentally to make some money for the school.

Aughinbaugh was the new superintendent of the school. This town was like any other dead little village. It had seen its best days. Its population was 183. The school, however, was a consolidated one; it took in a good part of the surrounding country, and, all told, it had just about 100 pupils, and a good brick building.

But the sad thing was the fact that the children had nothing much to do but go to school. Like other towns of its kind, this one had no amusements and there was always a tendency for the younger generation to go off to the cities. There was not a moving picture house in the village, of course.

But Aughinbaugh had his big idea—to establish a moving picture show right in the schoolhouse. It didn't take long to put the idea into execution. And such a big idea did it prove that today there are eleven villages in this immediate vicinity that have formed a motion picture circuit of their own, renting the best films for a week or ten days at a stretch. And the idea has spread into other communities; today, the community moving picture plan is a common feature of Ohio country and village schools.

A few weeks ago, with Mr. Aughinbaugh, I visited a number of these schools, which are members of the circuit. The first of these was Mingo. I expected to see a little moving picture outfit, and a few chairs. Instead there were two moving picture machines, one power-driven, both enclosed in a fireproof booth, a

player piano with 200 rolls of music, the latest type of screen, a fine stage equipped with scenery, while billboards in front of the school announced the films released by the big companies to be shown at the schoolhouse the next week.

I walked into some of the other rooms of the building. "This is our library," said Mr. Aughinbaugh. I had seen school libraries before, usually barren rooms. But this was different. There was a long handsome bookcase with crowded shelves. They were not cheap schoolbooks, either. There was a big table with an electric reading-lamp on it. There were fine pictures on the walls.

Turning to Mr. Aughinbaugh, I said, "You must have a more generous school board in this community than I ever knew, or else some one pays for this out of his own pocket! Perhaps you are the 'angel' with the long purse."

Mr. Aughinbaugh laughed. "The 'movies' do this," he answered. "But let me show you our outfit."

I followed Mr. Aughinbaugh downstairs. In one of the rooms I found as fine a banquet room for a country village as I had ever seen. Palms were scattered about the room. There were tables arranged in the form of an "E." There were real chairs, no benches. There was a handsome carpet on the floor. Candles and shades were on the tables. The walls, of brownish pressed brick, were adorned with trellises around which delicately shaded flowers of cloth were twined. It might have been a summer garden. The electric lights were covered with Japanese lanterns. The country children eat their lunches here.

"This was all charged to the 'movie' account," explained Mr. Aughinbaugh. "Whenever we don't know where to get the money, we can always find it in the 'movie' till."

We walked into the domestic science room. The equipment included a gas generating plant—paid for with moving-picture profits. I had seen the motion-picture equipment before and estimated that it could not have been purchased for less than \$1,000.

(Concluded on page 442)



B. A. Aughinbaugh, who originated community motion picture shows, in the library of the Mingo, Ohio, school, which was furnished and is maintained with money derived from the movies.



October 2, 1920

# PICTORIAL DIGEST OF THE WORLD'S NEWS



**ALL** that was left of one automobile which happened to be parked in the vicinity of the huge bomb (or van loaded with dynamite) which exploded in the financial heart of this Nation—at the corner of Broad and Wall streets, New York—killing thirty people who chanced to be in the vicinity, and injuring more than three hundred others.



**EVERY ONE** within one hundred feet of the terrific blast was instantly killed. The victims were, for the most part, the low-salaried workers of Wall street—not the great magnates. Several were literally blown to bits. Here a few of the dead are shown photographed after they were wrapped in blankets and laid on the sidewalk.

**A**T fifty-seven seconds after noon on the sixteenth of September a terrific explosion, in every particular as mysterious as it was deadly, killed at least thirty persons, injured more than three hundred, and for a time struck terror into the hearts of thousands in the financial center of the Nation—at the corner of Broad and Wall streets, New York.

No former catastrophe, with the possible exception of the Black Tom explosion in 1916, has ever caused so much excitement in the metropolis. At this writing the authorities who are investigating the catastrophe are divided in their opinion as to the nature of the blast, some holding to the theory that it came when an automobile collided with a large van which contained TNT or dynamite and others believing that the tragedy was deliberately planned by radicals who hoped to cause the death of some of America's great financial geniuses and thus deal a severe blow to "Capitalism."

Over the whole financial district from William street to Broadway and from Pine street to Exchange Place a rain of scrap iron, slugs of various descriptions and sections of cast-iron sash weights rained for fully a minute after the crash—a fact which convinced many that the tragic occurrence was no mere accident.

The bomb—if it was a bomb—went off directly in front of the U.S. Assay Office, which

is across Wall street from the offices of J. P. Morgan & Company. It caught the noon-time crowds, composed principally of clerks, messengers, stenographers and the lower-salaried employees who spend their week days on Wall street, as they were on their way to lunch. Instantly the famous street for an entire block was transformed into a shambles.

According to some of the witnesses—some of whom later died in the hospital—it appeared as though a car standing in front of the Assay Office suddenly "burst into flame" and the crash came. This would strengthen the theory that a bomb had been left in a machine where it would probably do the most harm when its time mechanism finally permitted it to go off shortly after the noon hour when the crowds are always thickest in down-town New York.

The Assay Office, though left windowless, was not pitted by shrapnel higher than the second floor. The Sub-Treasury, next door, was scarcely touched, and the famous Washington Statue was unscathed, except for a small corner of its base which was chipped. The Morgan building, however, was badly battered, and its "bomb-proof" windows and screens were blown in by the force of the explosion.

In the Stock Exchange, whose members felt the force of the detonation, there was a near-panic and business was suspended for the day.



*The Virtues of a Great and Glorious Fruit Immortalized*

**MONUMENTS** of marble and bronze have often been erected in memory of cats, dogs, parrots, monkeys and other animals; but until the State Horticultural Association of Pennsylvania recently decided to honor the fruit which for 100 years has made York, Pa., famous, there was no record of an apple being so

immortalized. This snapshot shows some of those who gathered at the John C. Schmidt farm, near York, to participate in the dedication of a monument to the "York Imperial" Apple. It was taken while the orator of the day was paying his tribute to the fruit which was first propagated by Jonathan Jessop in 1820.

# Pictorial Digest of the World's News



© HENRY HATH

**EVERYBODY'S** dancing the "Wesleyan" and the "Toddle" these days—everybody, that is, except these gorgeously garbed chaps, who, although they

*Dancers Who Gyrate in Figures That Were Old When*

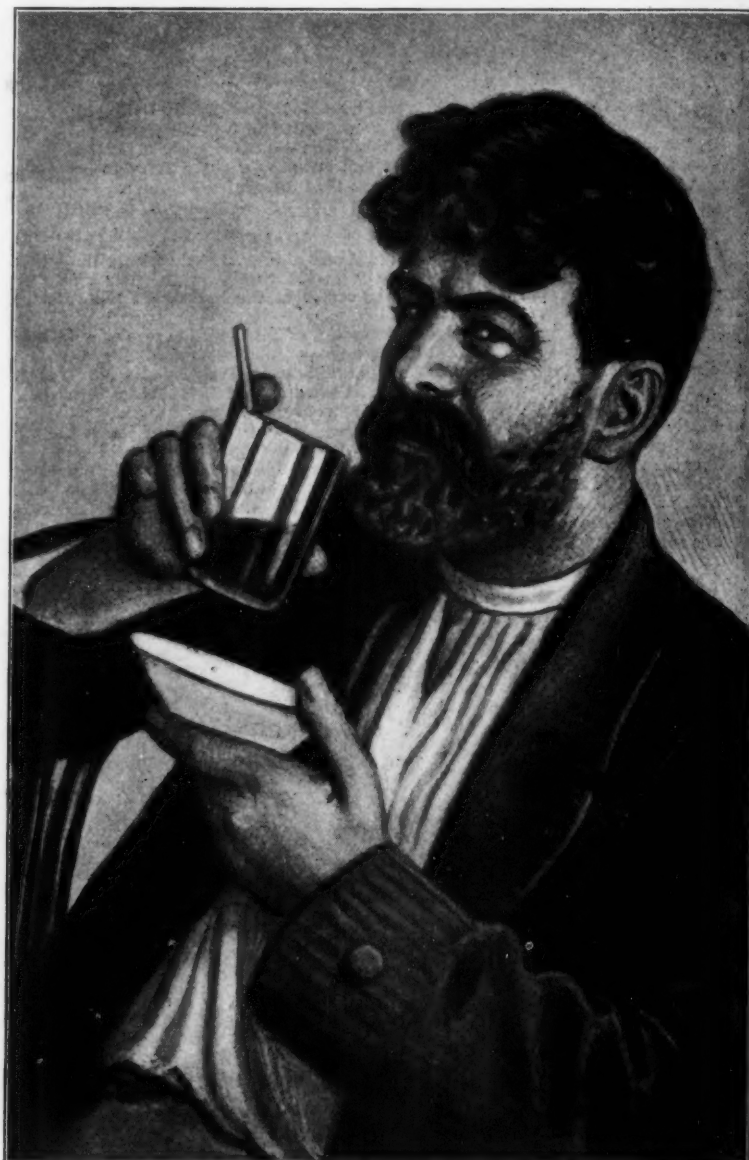
are among our cleverest terpsichorean experts, are still doing the old steps which their ancestors were delighting in when Columbus discovered America. They are



© BOSTON & VIRGINIA

*How Much Money Did They Raise?*

**WHEN** the leading citizens of Eastbourne, England, recently decided to raise funds to aid the little French hospital at Bray-sur-Somme, they had a happy inspiration. As a result thousands of their fellow Eastbournites were presently helping them to raise a "mile of pennies," the end of which is here shown with the Mayor of the little city viewing it.



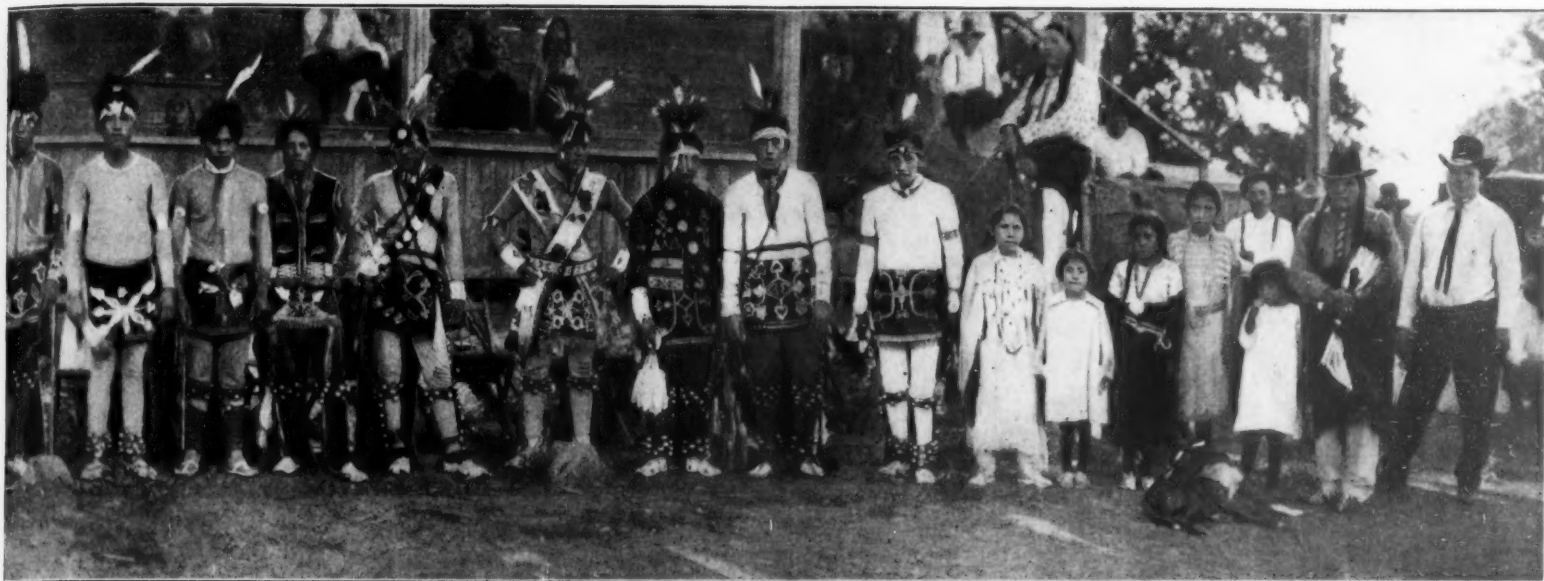
© LONDON TIMES

*First Published Portrait of the Man Who Murdered the Czar of Russia*

**IF** the latest story concerning the murder of the Russian royal family is to be credited this man killed the Czar and Czarevitch with his own hand. He is Yauldel Yurofsky, Commandant of the Imperial Prison House. It will doubtless be a long time before the veil of mystery surrounding the famous tragedy is completely rent; but that Yurofsky was strongly implicated seems certain.



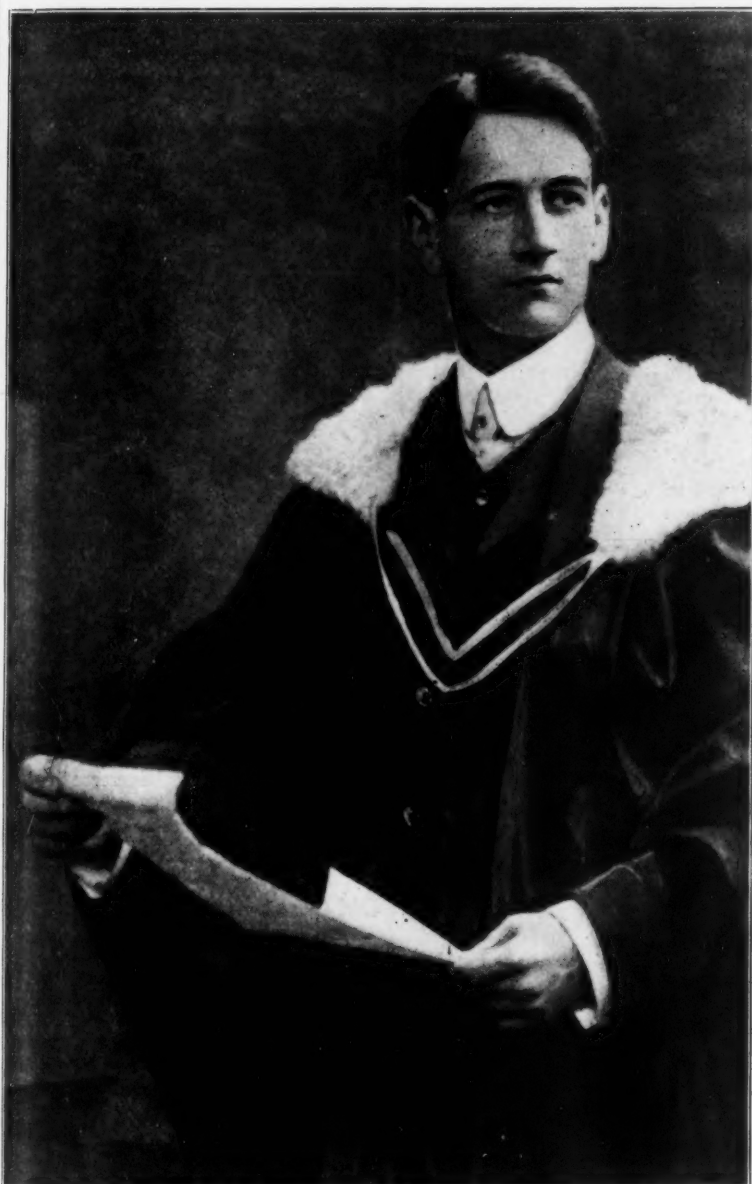
# The Camera's Record of Notable Events



**Cesar Was a Boy Honor Veterans of the Great World War**

Pawnee Indian dancers who recently participated in the Second Annual Victory Dance given near Pawnee, Oklahoma, in honor of the Indian soldiers who fought

in the great World War. The Otee, Osage and Ponca Indians were invited to join in the festivities and hundreds of Indians were camped in their wigwams near by.



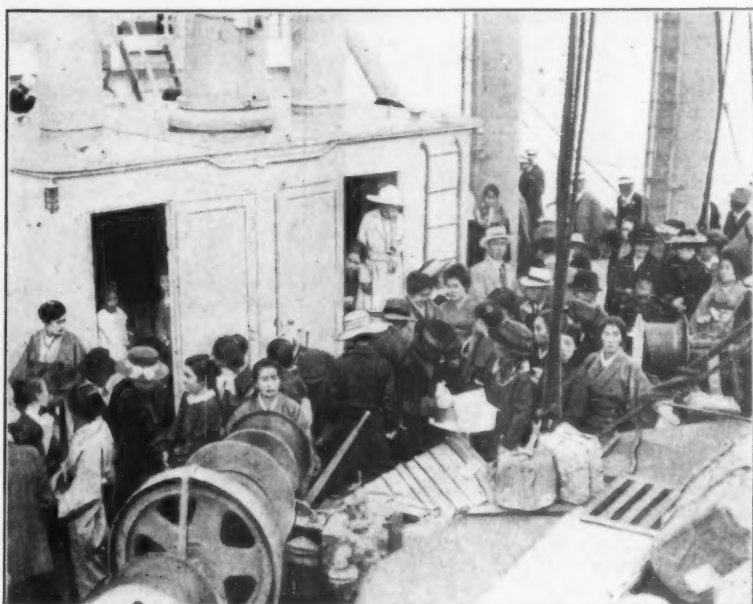
**The Man Who Would Die for the Cause of Ireland**

**TERENCE MACSWINEY**, Lord Mayor of Cork, who at this writing is in a state of collapse as the result of his hunger strike, begun as a protest against his arrest and imprisonment in Brixton Prison. Lloyd George, to whom frantic appeals to save the Mayor have been made again and again, remains adamant in his decision not to intervene to save the Irishman's life.



**MacSwiney's American Friends Take a Walk**

**THERE** can be no doubt as to the opinion of these New York paraders concerning the MacSwiney case. About the time that they took their walk through the streets Mayor Hylan, of New York, cabled Lloyd George asking him to accede to the starving Irishman's demands.



**More "Picture Brides" for California**

**THE** camera man had considerable difficulty in snapping this picture owing to the fact that the women are "picture brides" just reaching San Francisco. Their reluctance to be photographed is quite natural, for Japan some time ago promised the United States to prevent such emigration.

# EDITORIAL

JOHN A. SLEICHER  
EDITOR-IN-CHIEF

CHARLES AUBREY EATON  
EDITOR



PERRITON MAXWELL  
EDITORIAL DIRECTOR

JAMES N. YOUNG  
MANAGING EDITOR

FOR AMERICAN PROGRESS, AMERICAN IDEALS, AMERICAN SUPREMACY

## Immigration—Good and Bad

**T**HE most vital question before our country at the present time is Immigration as it affects the quality of our Citizenship.

As an economic fact and force it is receiving considerable attention. Those who will profit by an increased labor supply read the startling figures from Ellis Island and other Ports of Entry with delight. Those who want to keep the labor supply below the labor demand in the interests of high wages and certain employment are not pleased to learn that in the week ending September 11th, 26,710 immigrants arrived at the Port of New York.

The aspect of this inpouring flood which causes newspaper comment, is the congestion at Ellis Island and the consequent threatened delay in getting ships away.

An officer of the Department of Labor is credited with the naïve announcement that as soon as he gets the eight million aliens now domiciled here, naturalized, we shall be 100 per cent. American. This clearly entitles the gentleman to the 1920 championship as an all-round optimist.

**I**N its Editorial policy LESLIE's has only one point of view. We measure every public force and fact by its effect upon the Nation. Whatever is good for the country, as a whole, we are for. Whatever, in our judgment, is bad for the Nation, we are against.

We are convinced that a great, unregulated flood of European Immigration at this time is not in the best interests of our Nation as a whole.

Let us admit at once that America is the land of hope for the oppressed of all Nations. This is certified by thousands of campaign orators every day, although hardly one in a hundred of them seem to have the slightest idea of what the phrase means.

Many races have come here during the last century in increasing numbers. Each of these has made a notable contribution to the moral and economic possessions of the Nation. We gladly give full and ungrudging credit in every case where credit is due.

But conditions have been changed by the War both in Europe and here. And it is these changed conditions which give to our immigration policy its vital importance.

When we had free or cheap land every immigrant of good character became at once a national asset. But today one family on the farm must feed two or two and a half families in the City. And unless the incoming immigrant is met by a wise and statesmanlike method of distribution, education and leadership, he may become a liability rather than an asset. In other words he may accentuate the present serious rupture between Agriculture and Industry

which, instead of lessening our troubles, would aggravate them.

**W**E have no statesmanlike policy or method or machinery for properly caring for any large immigration; either by way of economic distribution or education in American Citizenship. There are a good many excellent attempts being made by local governments to meet the situation, and a still larger number of sentimental folks are, like Hermoine, taking up Americanization in a serious way; but the good and bad combined constitute only a drop in the bucket.

The biggest job before the American people today is to keep America American. The nub of the whole proposition is our Immigration policy, or the lack of it.

The point we seem to miss is that the Europe of ten years ago has disappeared. The whole continent of Europe, not to mention Asia, is, at this moment, ablaze with the most stupendous moral, intellectual and social revolution the world has ever known. The minds of the masses of men, in every nation, are seething with social theories which have as their avowed purpose the complete overthrow of the present social order.

We are a polyglot people. There are already here many millions of unassimilated aliens. There are, also, many backboneless Americans who are

as ignorant as infants of what is going on in the world.

**S**UPPOSE these various elements are related, by a vast, unregulated immigration, to the revolutionary ideas and ideals which are driving Europe towards the abyss. Is anyone so blind that he will not see the danger?

One of the simplest and most practical suggestions is to admit immigrants of different races in proportion to the number of their own race already here, who have become citizens. And at the same time establish a truly national system of education for aliens which will help them to become Americans in spirit and thought as well as citizens in form.

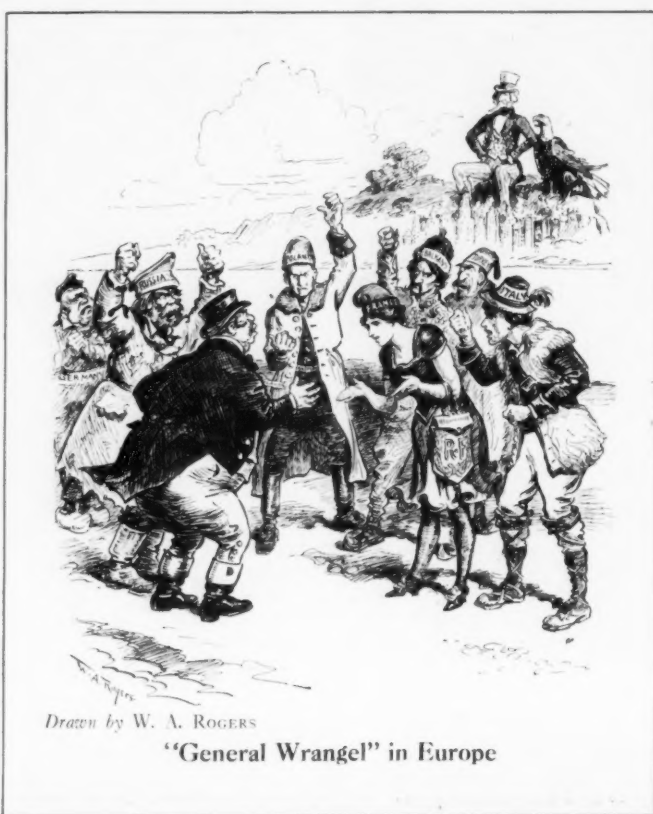
The true test of Immigration is its effect upon the quality of our citizenship.

## The Maine Weathervane

**I**T hasn't always followed that "as Maine goes so goes the nation," but the magnitude of the Republican sweep in the State election is something the opposition cannot easily put aside. The New York World, one of the strongest Democratic organs in the country, frankly calls it a "bad beating." The light which the election returns throw upon the woman vote is not one of its least interesting features. In forecasting the way the women of the country would exercise their newly granted franchise, woman has lived up to her tradition as the "eternal question." How many will exercise their right? Maine answers fifty per cent. Have women party loyalty? Will they vote as their husbands, fathers and brothers have done, or will they introduce a new element of independent voting into the electorate? The Maine answer of a Republican increase of fifty per cent., corresponding with a total increase in the State vote of fifty per cent., seems to indicate that women have the same sense of party loyalty that men have.

## Old Crowns for New Overall

**N**EWs that eighty members of the Hapsburg family have had to go to work for a living reminds us once more that there are some good by-products even to war. Carlyle's prediction is coming to pass that a day would come when the man who doesn't work will find this planet is not a healthy place upon which to live. Archdukes and archduchesses will not enjoy at first the experience of blistered hands and sore muscles, but when their hands have acquired a few healthy callouses and their shoulder and back sinews have hardened a bit, we predict they will begin to know something of the joy of real living. They will possess better appetites, better digestion and be of some use in the world.

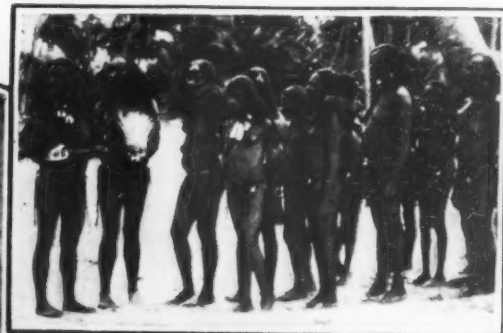


Drawn by W. A. ROGERS

"General Wrangel" in Europe



# These Cannibals Are Still Hunting Human Flesh



## Taking a Chance with Every Snap of the Camera

1. A New Hebrides cannibal chief, whose word is law, and whose law takes a carnivorous turn on short notice.
2. A clay pipe hath charms to soothe the savage appetite. At all events, white visitors consider gifts a wise precaution.
3. Dancing and head-hunting are kindred rites. Led by witch-women, "the younger set" is about to open the ball.
4. The sudden appearance of a squad of these warriors would disconcert any caller. The lip is garnished at the Kaiser angle.
5. The dress uniform of a New Hebrides brave is worn chiefly from the neck up. The mouth is not covered because it is out of use.
6. Close-up of witch-women, who set the pace in the frenzied dance which precedes a head hunt. Bobbed hair is the mode.
7. The possibilities of the nose as a means of decoration are not overlooked. Nature's way is supplemented.

Hair-dressing in the New Hebrides somewhat suggests two stages of a shampoo.

Without his make-up, the cannibal inspires no terror. But handsome is as handsome does.



## Doctor Eaton's Page

### A Half-Baked Philosopher

**T**HE letter below is one of the number which have reached the editorial department of LESLIE'S in response to a suggestion that our readers give us their views on Bolshevism. Since it is addressed to me personally, I am giving it space on this page.

Although anonymous, it is a genuine and square kind of an epistle and deserves careful consideration. It helps to show just what, how and why the other fellow is thinking—which is always the first step toward mutual understanding.

I wish the writer would send me his name or, better still, come to see me. I swear solemnly that I will not betray him to the wicked capitalists, nor in any degree interfere with his life, liberty or pursuit of happiness. In fact, my motives are purely selfish, for I like his style and am sure that I could learn a good deal from him. He says:

"I am a cotton mill worker, but I have been in most of the countries of the world, and it may surprise you to hear that I looked for the conditions and the effect of climate, and hours of work and wages, on the physical result of the general mass of workers. This is the best Nation on earth for a semi-skilled worker, or any worker for that matter. But the feeling between capital, *management* [note that word] and the workers is for the most part bitter.

"We, the workers, know that only the great natural resources of this great and wonderful country is the reason for any decent wages we get out of our industries. We know that melons are cut; we know we are laid off in slack seasons; we know that if our leaders go to war we have to fight; we know the rich people take advantage of war conditions to soak us to the last cent of our hard-earned wages; we know they hate the trade unions; and we know that most of them will do their best to make war possible in the future, as a means of getting more money and keeping the workers out of their share of control of their lives and their mode of living.

"Do you think that the boys who went in the trenches don't know what caused the War. Was it old Bill Hohenzollern? The papers say it was, but the boys aren't the dubs the papers think they are. This is the reason for the War: The Bosses in England and the Bosses in France and all the other so-called civilized countries saw that the workers were on to their game and that the labor representatives were getting in parliament in London, and that in Germany the Reichstag was getting its workingmen's members and labor was coming into its own. So the bunch said in their own way something like this: 'Ha! Ha! Our workers are getting too fresh, let's set them onto fighting each other.' It worked all right with lying propaganda in all the capitalistic papers. And let me tell you why I and the most of the other guys jumped in. It was because we preferred our own leaders to the great William and his bunch. The everyday German did not want to fight. We knew that years before the War, as their delegates met the workers' delegates from old England and promised to refuse to fight their brother workers in case of a war between England and Germany. But they are conscripted and forced to fight. And the men who were known as un-

willing to kill fellow workers of another country were scattered among the less scrupulous regiments.

"Then take the dirty work done in Belgium. Who was in charge of these troops? Educated officers; well they were to blame. I know what would happen in any army if its officers did not use discipline and it was not the workers who were to blame, but the supposed gentlemen who educated them and who ought to have known the difference.

"And poor Belgium did not suffer as much as France, according to an article in LESLIE'S this month. I met a colored man in the trenches who said the Belgians deserved all they got for what they had done to his people in the Congo Free State. He said that they had whipped them, cut off their hands for not bringing in enough rubber. That was true, as I saw real photos shown by a missionary in England years ago, when boys and young girls were mutilated for minor offences, and pious England refused to stop it.

"The ideals of our youth are quickly shattered. We, the toilers, lose faith in our supposed great men when we know they will deal in flesh and blood for money and power.

"And the churches and the press are controlled by these men. Race suicide is rampant in all lands. Why should our women suffer and our men toil to bring up a family and then have them drafted for cannon fodder?

"You want to know how to stop Bolshevik ideas in this country. Well, it can be done in this country maybe, but not in the old countries, as it has got a firmer hold there. The English worker refuses to fight or make munitions against the Reds. The Canadians won't fight to return the imperial bunch to power and our own people demanded our boys pulled back from Siberia. We all remember the chain and whip gangs of the Great White Czar and think that the Red maybe is not much worse anyhow.

"Now the remedy. Let capital and management come right out in the open like human beings and say to the workers something like this: 'Now, Boys, this is a hell of a good country.

"It's our country. We will give you a good square day's pay and steady work even if we have to get less

than a million in profits. What about it, boys? No layoffs and no strikes or class hatred. Fifty-fifty, lads, in all profits and to hell with outsiders. Then the Boys won't need a draft law, if we get into a scrap, and any agitator will get canned before he has got his second wind. I fought in two of the world's greatest Wars, suffered as much as man can suffer and live. I fought for my country, and my sons will do the same, but before they kill any man for a nation, that nation has to give them a square deal. I would like to put my name to this but we have just come out of a 15 weeks strike and discrimination is rampant in New Bedford. Trade is artificially bad. Curtailment is the order and the world short of cotton goods. One more reason that the Bolshevik is booming around this beautiful country of ours.

"Yours sincerely,

"ONE OF THE MEN WHO WENT."

**O**UR friend hits the nail on the head when he says that "this is the best country on earth for a semi-skilled worker or any worker, for that matter."

There he is thinking and talking like a sane everyday American. I am sure that in those words we get a glimpse of the man as he really is.

The writer makes a second bull's-eye when he says that the feeling between capital or management and labor is bitter. He also is right when he gives as his conviction that Bolshevism won't succeed here as it has in Europe because conditions here are so much better.

After these wholesome observations the gentleman lifts the veil from his mind and lets us see the kind of rotten stuff, imported from Europe for the most part, with which he has been poisoning himself.

It is a thousand pities to pollute so clean and straight-thinking a mind with such frenzied filth, exuded from the social sores of Europe and hawked about here by writers and speakers who make their living by assassinating their country.

It is distressing to see such a clear-minded man acknowledge the absurd belief that the great war was a money-making scheme put across by the capitalists.

There were harpies in human form who sucked financial nourishment out of the wounds of the world. The buzzards are always on hand when death is at work. But—the rank and file of business men in this and every other country are in worse condition today than they were before the war. And millions of them lost their sons.

The one thing that capital wants most is peace.

The suggestion for a fifty-fifty arrangement between employer and employee is good sportsmanship. It ought to be easy of accomplishment, although I would not use this alliance for the knocking out of other countries.

The fact is as proven by statistics furnished by government reports that labor's share of the proceeds of industry today in America is very much greater than the share allotted to capital or management. Fifty-fifty might not be as satisfactory as it seems.

There is no doubt however that we shall never settle our industrial problem until both sides come together upon a basis of coöperation and confidence. Labor and capital are in the same boat, and if either one scuttles the boat, both will drown.

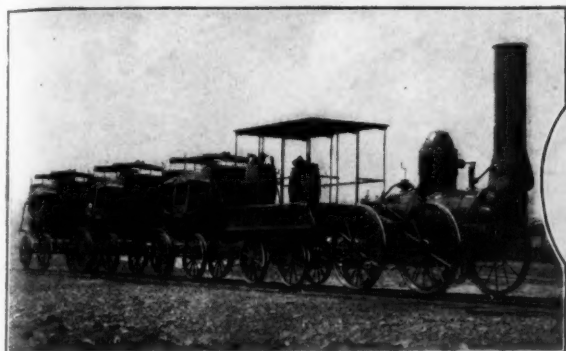
### What Is an American?

**A**MERICA is a beautiful soul. An American is a man whose soul loves the soul of America.

No matter where he may have been born, what language he speaks, what his education or lack of education; if his spirit sincerely yields its love and loyalty to that divine spiritual principle of freedom and justice which is the soul of America, he is an American.

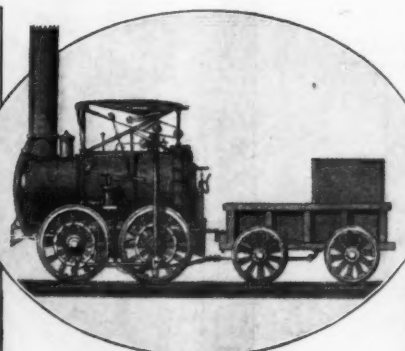


# Ninety-One Years of American Railway Progress



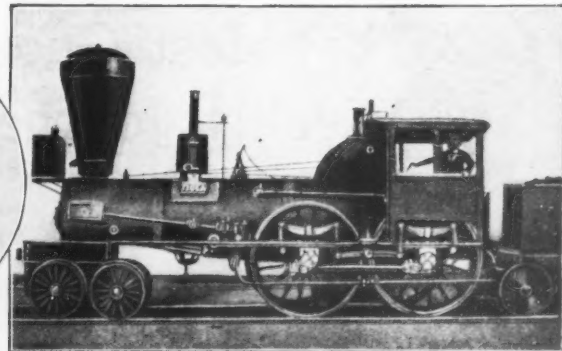
**Rival of the Stage Coach and Canal Boat**

The doughty De Witt Clinton, now on exhibition at the Grand Central terminal, New York, first scattered sparks in 1831, between Albany and Schenectady. The pioneer railway for passengers was opened a year earlier, at Charleston, So. Carolina.



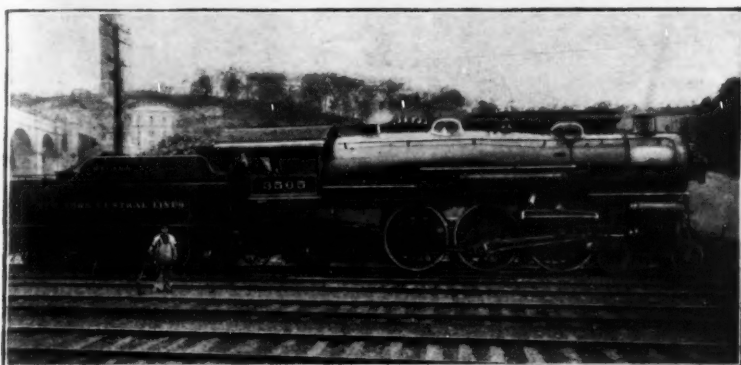
**A Naturalized American**

First locomotive to turn a wheel on an American railroad was the "Stourbridge Lion," English built, and operated by the Delaware and Hudson Canal Co. in 1829.



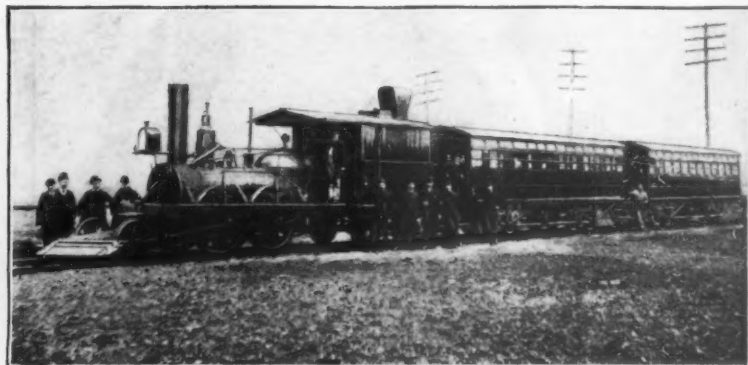
**The Locomotive Begins to Find Itself**

Modern locomotive lines are plainly present in the "Tioga" built for the Erie in 1849 by the Rogers Works. Erie engines in those days were named for the counties through which the road passed. A shelter for the engineer came grudgingly at first.



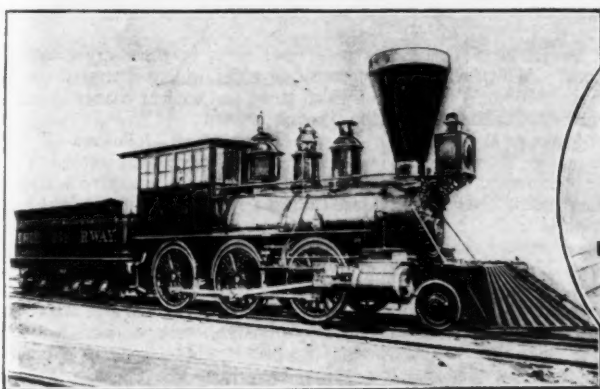
**A Modern Annihilator of Time and Space**

One of the New York Central locomotives which draws the Twentieth Century Limited between New York and Chicago. It would almost be possible to put the De Witt Clinton, coaches and all, into its fire-box. Compare the man with the machine. Some of the old locomotives had driving wheels of vast diameter, but their boilers were low.



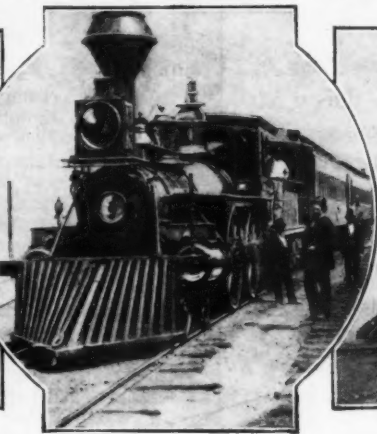
**English by Name, American in Characteristics**

A contrast with the monster at the left, which is especially impressive. This is the "John Bull," built by Stephenson, and later fitted with headlight, cowcatcher and bell. It was the first locomotive to be thus equipped. The bell and cowcatcher thus early distinguished the American iron-horse from the English, a distinction still in force.



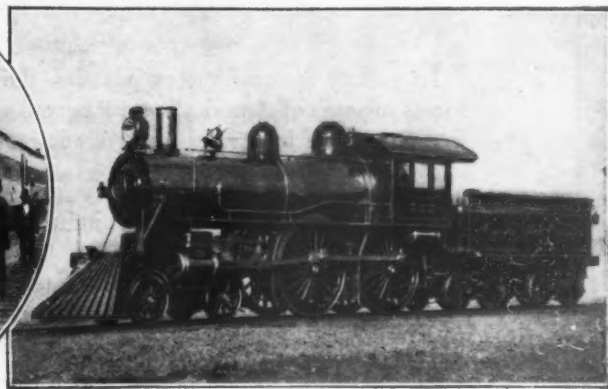
**An Engine of the "Gingerbread" Period**

This locomotive, among the first to be equipped with three pair of drivers, thus increasing adhesion to the rails and hauling power, went into service in 1864. There were as many decorative frills on the engines of those early days as there are on mid-Victorian furniture.



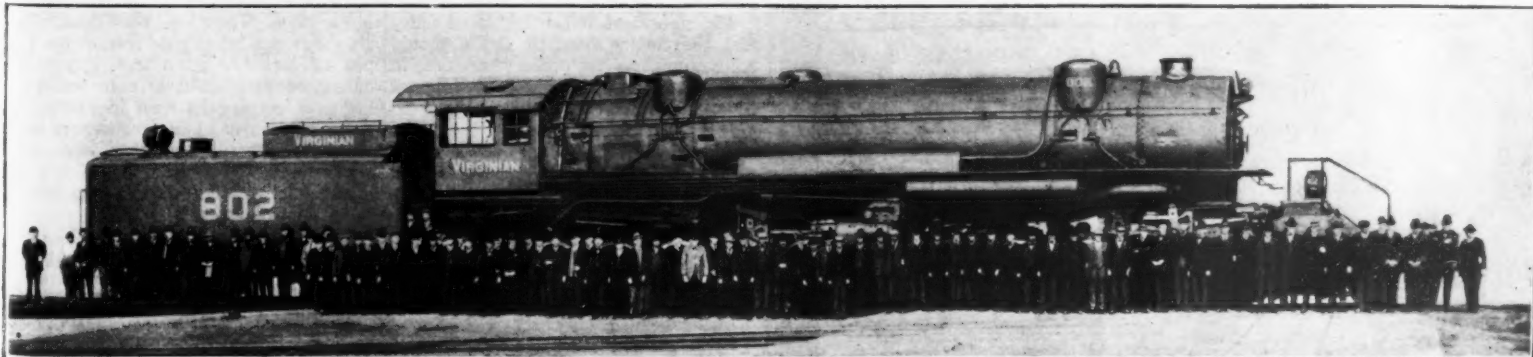
**In the Middle Ages**

A type common in the 'seventies. The smokestack reduced its girth, but not its height.



**The Engine that Made New York Famous**

Unquestionably, the best advertised locomotive the world ever saw, 999, of the New York Central; the 1893 style of fast passenger engine, which drew the Empire State Express. It is a type that has gone completely out in fast company, but even now, its rakish lines suggest speed.



**A Samson of the Rails; a Locomotive that is the Last Word—Thus Far—in Hauling Power**

The locomotive which is the result of industrial America's need of super-power in handling freight. Literally, it is several locomotives in one, its cylinders and drivers being almost too numerous to count. Mountain grades have no terrors for it; it was

built to conquer them. It is capable of hauling several miles of fifty-ton freight cars. It is well over a hundred feet in length. Give an upward glance at the De Witt Clinton, and then come back to this. Let the locomotive tell you its own wonder-story.

## "The Most-Quoted Weekly Journal in America"

**T**HE calm, enduring qualities of leadership of **THE OUTLOOK** have won for it a singular place in the English-speaking world. It is found almost universally on the library tables of homes that select their reading critically. It is probably the most widely quoted weekly journal in America.

## The Outlook

Lyman Abbott, dean of American editors, presides over its editorial board.

The Outlook's weekly summary of world events, condensed and interpretative, has become famous.

Its gallery of contributors includes the names of some of America's and England's leading men of letters and men of affairs.

The scope of The Outlook is international. It includes politics, industry, education, philosophy, and the fine arts. "The Book Table" each week contains notable contributions to literary criticism.

Unless you already read The Outlook every week, start now. Sign and mail this coupon, and your name will at once be placed on the subscription lists for 21 weeks. **Send no money now.**

### THE OUTLOOK COMPANY

381 Fourth Avenue, New York

Please enter my name as a special subscriber for 21 weeks. I will remit \$2 upon receipt of bill.

Name.....

Address.....

## All Set for the Big Classic



It won't take long for the average fan to recognize these huskies; but, for those not quite so expert, it may be well to say that they are: (top, left) "Babe" Ruth; (top, right) "Ty" Cobb; (bottom, left) Tris Speaker; (bottom, right) "All 'Round" Sisler; and in the center—but what's the use saying *who he is?*—everybody knows "Matty"!

## The "Breaks" Probably Will Decide the Coming World's Series

By EDWIN A. GOEWEY

**W**HO will be the next baseball champions? Which team will capture the 1920 world's series? I don't know and neither do you, but the great classic is almost at hand, and a few pertinent deductions regarding this important event are not amiss at this time, for today most Americans, the world o'er, are debating these questions.

The "dope" on past performances, oft-times extremely valuable in forecasting things in sportdom, is most uncertain when applied to a short series like the annual world's baseball championship contest. Those fans who make their prognostications based upon the "dope" alone are no better off than the rooters who simply make a guess, influenced by desire, and let it go at that. Each side stands a fifty-fifty chance when the final figures are written into the records, for the "breaks" of the game have decided more world's championships than any other single factor.

And right here it can be stated flatly that the coming baseball classic should eclipse completely all predecessors, both in general interest and attendance figures. This has been an exceptionally splendid year in sport, but standing head and shoulders above all rivals, the national pastime has far more than held its own. In the years gone by the America's cup races crowded almost all else from the sport pages of the daily press, but not so this year. The Olympic games also were unable to win the fans from their interest in what was taking place on the green diamonds.

No doubt the reason for this condition was that at no time, in either the National or the American League, was there anything even faintly resembling a runaway race, and as the teams swung into the stretch for the final burst of speed, there

were several clubs in each organization representing cities widely scattered, each of which stood an excellent chance of pulling through in front.

Invariably baseball followers differ when discussing the principal factor in the winning of a world's series. One will declare that in a short series the pitchers are the ones upon whose labors depend success or failure; another will insist that everything is up to the managers, the victor being he who manifests superior cunning in selecting his twirlers and mapping out his campaign, while a third will fix upon the hitters, those good in a pinch asserting that men like Speaker, Sisler, Jackson, Hornsby and Roush, or possibly a slugger like Ruth, are more likely to bring home the bacon. You may take your choice of these or cling to a personal hobby.

But, in your calculations, don't overlook one thing—the thing, in fact—the "breaks" in the game. There have been times when an unexpected bit of good fortune has put pep and new life into a team apparently outclassed and enabled it to suddenly begin to outplay its rival in practically every department. Other teams have gone to pieces mentally and physically when circumstances upset their "dope," and indicated, apparently, that they had underrated their opponents.

Think back, for instance, to 1914 when the despised Boston Braves tore through the National League from cellar to attic, and closed the season with the parent organization pennant in their grasp. That year they were pitted against the Philadelphia Athletics, a team of genuine class before whose prowess even the National fans believed the Braves stood not even the ghost of a chance of success. But what

(Concluded on page 432)





Copyright 1920, by the Goodyear Tire & Rubber Co.

*"We have noted that our drivers work better on pneumatics—take more pride in their trucks, take better care of them, handle them better, work with better spirit. The quickness and safety enable us to use a better dispatching system. Our Goodyear Cord Tires are living up to their reputation for toughness."—H. A. Butterfield, Vice-President, Savannah Supply Company, Savannah, Georgia*

**T**RANSPORTATION executives frequently report, as above, certain important advantages that accrue when their truck operators are assigned to units shod with Goodyear Cord Tires.

Since the smooth-going pneumatics both lighten his work and contribute to his comfort, it is natural for a driver to work with decided vigor and spirit on them.

His strength is conserved by their cushioning, his confidence is increased by their traction and his ambition is stimulated by their active and precise performance.

On the helpful Goodyear Cord Tires, he finds opportunities to improve his routing and make more deliveries; to develop greater truck earning power and reduce operating costs.

And in the stamina of their Goodyear Cord construction, reflecting the manufacturing care that protects our good name, is found the intensely reliable basis of all these advantages.

Users' descriptions of how pneumatics have saved drivers, loads, trucks and roads can be obtained by writing to The Goodyear Tire & Rubber Company at Akron, Ohio, or Los Angeles, California.

GOODYEAR  
CORD TIRES

## All Set for the Big Classic

(Concluded from page 430)

happened? 'Tis an ancient tale, but perchance you have forgotten it.

In the very first inning of the initial game, Eddie Murphy was on second base and Collins on first, with one out. Frank Baker lifted a foul fly to Schmidt, which the Braves' first sacker caught, but in an awkward position that made a throw extremely difficult. The Philadelphia players, who had been laughing at the "Boston upstarts," decided it was a good time to put the "dubs" in their place. So Murphy darted for third the instant Schmidt caught the ball, and then came a "break," and the one which probably beat the Athletics out of the series. Instead of the Boston first baseman throwing the ball wild, as the Athletics had figured, or instead of Deal, the substitute third sacker, permitting the ball to get by him or standing in a position where it would be difficult for him to tag Murphy, the play was completed perfectly, a double killing was made and the Mackmen lost a fine opportunity to score the runs which might have changed the ultimate result. Possibly Schmidt and Deal could not again, in similar circumstances, repeat the snapshot play, but they did it that time, and it made the Braves so cocksure of their superiority that they beat the famous Athletics four straight games for the championship.

That was one of those early breaks where the supposed weaker team landed first, and took most of the fight out of a favored opponent. Remember how Willard was backed over Dempsey. Also recollect what the latter did in the first round and the termination of the match.

The "dopest" never considers rain in his world's series calculations, though it frequently figures, for the weather man will not consult the managers concerning their likes and dislikes. Suppose that one of the contestants in the annual classic has several pretty good pitchers while their opponents have one or two genuine star tossers, with the remaining twirlers but ordinary performers. And also suppose that it rains frequently during the series, giving the star heavers plenty of time to rest up and pitch more frequently than if the contests were run off in a row. Do you see now how rain would boost the chances of one club about fifty per cent?

There are, as the fans know, all manner of "breaks." Some are the outcome of smart playing and quick thinking, while others can not be forecast, come out of a clear sky and may make or break the fortunes of a club. However, whatever their cause, they usually play a significant part in a short series, where less than half a

dozen games won means victory, glory and wealth.

There are few pebbles to be found on a first-class playing field, but still they are there occasionally, and one may cause a ball to bound beyond an infielder's reach at a critical point, or a speeding player may step on one and be thrown off his balance just enough to spoil his catch. On a wet field any player may stumble and injure himself, and all kinds of things may happen if the ball becomes wet while part of a game is being played in a drizzle. All of these things constitute a "break," but little noted if they occur in the course of a 154-game season, but tremendously important in a world's series of nine games or less. In calculating the chances of two world's series contenders we figure on the men being physically fit at all times throughout the contests. But suppose some are injured? Such "breaks" can not be guarded against or repaired. Say, for instance, a slugger like Ruth was injured in the first game of a series. The actual loss of batting power would be tremendous, but the psychological effect on the champion's teammates probably would be fatal to their chances of winning.

Let us turn back, momentarily, to 1905, when the Giants and the Athletics played the first world's series under the control of the National Commission. The sensational pitching of Mathewson, then in his prime, made it impossible for the Phillies to win a game from him, and they went down to defeat with but one victory to their credit. Why was this? Simply because there was no twirler in the American League with a delivery like Matty's. The Athletic batsmen, in the initial encounter, realized that they were facing a puzzle which they could not solve, and when they found that they could not hit, lost their nerve and thereafter never had a chance.

In 1910 the Athletics and Cubs came together for the big series. The pitchers of the latter club had been standing the National League batsmen on their heads, and it was figured that the Philadelphia team didn't have even a look-in. But Evers broke his leg and was out of the series. It was a "break" in more ways than one, for with the peppery little infielder out of the line-up the Cubs lost their nerve and were beaten in four games out of five.

As others have said, "baseball is uncertain, quite," but never so much so as in a world's series. There is satisfaction in saying "I told you so," after a series ends, but give the "breaks" a share of your attention before committing yourself to a forecast.



**THE BILTMORE**  
43RD ST AND MADISON AVENUE  
New York's Social Center



### Home Study BUSINESS COURSES

Let Your Training Be of University Grade

The biggest opportunities of today are in the field of business. Specialize—qualify in spare time for a position of importance. Mark an X before the course below in which interested. Write your name and address at the bottom and mail today. We will send full information and facts regarding salary increases and incomes of LaSalle-trained men. Low cost—scholarships can be paid for on easy monthly terms of payment for those who wish such an arrangement. Money refunded if not satisfied upon completion of course. More than 225,000 men have benefited by LaSalle Training.

- |   |  |
|---|--|
| <input type="checkbox"/> Higher Accounting                              | <input type="checkbox"/> Banking and Finance     |
| <input type="checkbox"/> Coaching for C. P. A. & Institute Examinations | <input type="checkbox"/> Business Letter Writing |
| <input type="checkbox"/> Business Management                            | <input type="checkbox"/> Production Efficiency   |
| <input type="checkbox"/> Traffic Management—Foreign and Domestic        | <input type="checkbox"/> Office Shop or Factory  |
| <input type="checkbox"/> Law—Degree of LL.B.                            | <input type="checkbox"/> Commercial Spanish      |
| <input type="checkbox"/> Commercial Law                                 | <input type="checkbox"/> Expert Bookkeeping      |
|   | <input type="checkbox"/> Effective Speaking      |
|   | <input type="checkbox"/> Business English        |

An intensely interesting book "Ten Years' Promotion in One" will be sent upon request.

**LaSALLE EXTENSION UNIVERSITY**

The Largest Business Training Institution in the World

Dept. 1051-R Chicago, Ill.

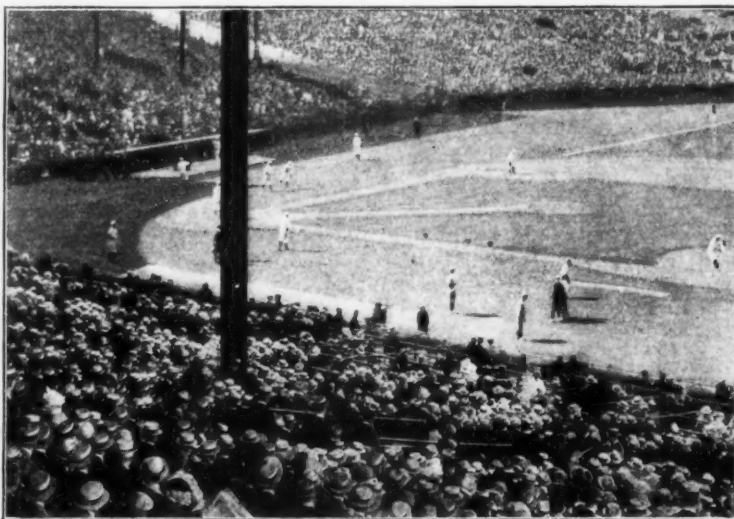
Gentlemen: Send without obligation to me information regarding course indicated above.

Name .....

Address .....

**President Suspenders**  
for comfort  
Every pair guaranteed  
MADE AT SHIRLEY MASSACHUSETTS

**NO MONEY DOWN**  
**2 CREDIT \$2 A MONTH**  
Genuine 15-17-19-21 Jewel Elgin, Waltham, Howard, or any watch you want, send for **FREE CATALOG**  
112 Pages Wonderful Values  
Diamonds, watches, rings, jewelry, up-to-date designs. Buy the Way, you will never miss the money. Liberty Bonds accepted.  
**ALFRED WARE CO., Dept. 244**  
Let us prove it. St. Louis, Mo.



Facing the bedlam raised by such an audience, only the players with nerves of iron, keen eyes, clear heads and muscles of steel can do their best.

## Genuine Aspirin

Name "Bayer" means genuine  
Say "Bayer"—Insist!

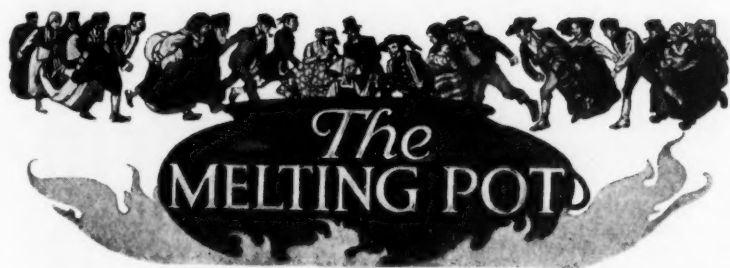


Say "Bayer" when buying Aspirin. Then you are sure of getting true "Bayer Tablets of Aspirin"—genuine Aspirin proved safe by millions and prescribed by physicians for over twenty years. Accept only an unbroken "Bayer package" which contains proper directions to relieve Headache, Toothache, Earache, Neuralgia, Rheumatism, Colds and Pain. Handy tin boxes of 12 tablets cost few cents. Drug-gists also sell larger "Bayer packages." Aspirin is trade mark of Bayer Manufacturing Monoaceticacidester of Salicylicacid.

**CHALFONTE**  
ATLANTIC CITY, N.J.  
ON THE BEACH AND THE BOARDWALK  
Atlantic City is famous for its delightful climate, the year round, its invigorating salt-sea air, its miles of Boardwalk and endless amusements—and **CHALFONTE** Hospitable, quiet, home-like.  
American Plan. Always Open  
**THE LEEDS COMPANY**

**SEND NO MONEY**  
If You Can Tell it from a **GENUINE DIAMOND** Send it back  
To prove our blue-white MEXICAN DIAMOND closely resembles a genuine diamond with same DAZZLING RAINBOW FIRE, we will send a selected 1 carat gem in Ladies Tiffany Style Ring (Cat. price \$4.95) for Mail Price to introduce, \$2.63, or in Gentle Heavy Tooth Belcher Ring (Cat. price \$6.25) for \$3.25. Our finest 12k Gold Filled mounting. GUARANTEED 20 YEARS. **SEND NO MONEY.** Just mail postcard or this ad, State Size. We will mail at once C. O. D. If not pleased return in 2 days for money back less handling charges. Write for Free Catalog. Agents Wanted.  
**MEXICAN DIAMOND IMPORTING CO., Dept. LW2, Las Cruces, N. Mex.**  
(Exclusive controllers Mexican Diamonds)  
**FREE TRIAL**  
Cut out this ad and mail it to us, with your name and address (no money); and we will send you our **FAMOUS KARNAK RAZOR** by return mail, postpaid. You may use the razor for 30 days **FREE**; then if you like it, pay us \$1.85. If you don't like it return it. **SEND NO MONEY.**  
**MORE COMPANY, Dept. 340, St. Louis, Mo**





IT seems as if a Lord Mayor of Cork should play a leading part in something of lighter character than a tragedy of self-starvation.

The Maine election of September 13th had no little significance, but the decisive main election is scheduled for November 2nd.

"All signs fail in a dry time," runs the farmer's ancient saying. But in the present dry time there are still abundant signs of wetness.

Not counting the hundreds of Reds who were deported, 290 insane aliens were sent back to their former homes from the port of New York last year.

The woman suffragists were politically all at sea until they grasped Tennessee by the nape of the neck and persuaded it to ratify the 19th amendment.

In accord with the eternal fitness of things, the first female jury ever summoned in Indiana was called on to decide a case involving a talking machine.

However it may pander to one's pride to be made chairman of something, we note no wild eagerness on the part of anyone to take the chair at recent electrocutions.

Bumpers now being legally out of fashion (except on railroad cars), we couldn't hope to have bumper crops this year. But those we have loom up next to the real thing.

Governor Cox may or may not have much money to spend, but his opponents aver that his campaign fund of misconstruction, innuendo and rough talk seems to be unlimited.

A Brooklyn woman, who once liked the idea of being madly loved, lately had her husband arrested as a lunatic merely because he had got into the habit of kissing her 300 times a day.

That once exuberant revolutionist Villa has agreed, for considerations, to submit to the new government of Mexico. He may hereafter farm a piece of land, for he now loves a land of peace.

In view of the rather considerable number of firms and corporations that are going out of commission nowadays perforce, the business world does not believe that "there is no such word as fail."

Many cities in the United States are glorying in the census reports of their increased population. Censorious old curmudgeons, however, assert that these towns are not a bit better for being bigger.

There being so little for them to do now, since Prohibition is in effect, dry agents, in order to earn their salaries, are seizing innocent trucks laden with cases of "explosives," "type" and "embalming fluid."

Manufacturers' excess profits are a grievous burden on makers of clothing. A great woolen company admits that it makes as much as 75c to \$1 on the cloth that goes into a suit retailing at only \$80 to \$90.

Looking for something that might possibly run well and manufacture votes for the party, the New York State Democratic Convention "suggested" the Hon. Harriet May Mills as a candidate for Secretary of State.

It is estimated that under the new law and order act, 500,000 Irish people could be arrested because they bought bonds of the "Irish Republic." Until this cloud on them is lifted a slump in these securities is not impossible.

In planning to make a red-hot (air) campaign tour of the country, Christensen, the candidate of the radical third party, seems to be taking unfair advantage of Debs, who is obliged to conduct only a barred-window crusade.

With 72,000 New York fans making a frantic subway-rush-hour struggle recently to crowd into the grounds where popular teams were playing on the diamond, one is forced to conclude that baseball is gradually living down the stiff American prejudice against it.

Janesville, Wis., puts out a claim for the championship in the matter of thrift. With a population of only 18,293 there are 13,206 savings accounts in the little city's five banks, the average deposit being nearly \$300. To accumulate money practice parsimony.

The hard-pressed housewives of the United States have bravely endured the higher prices of food and garments and housing, but will they not rise in revolt over the quadrupling in the value of ostrich feathers since these were decreed to be again in fashion?

A Russian editor asserts that "Bolshevik" means more men, not in the sense of "majority," but in the sense of "wanting more." He thus makes out Bolsheviks to be the Oliver Twists of his nation. Certainly they have twisted civilization a good deal out of shape.

A Negro convention in New York elected one of its number as "President of Africa." This was a bigger stroke than was the choosing of De Valera as "President of Ireland." But the downtrodden Africans are so uncivilized that they have not yet begun to "raise ructions."

A statistician who has been giving Chicago a good look-over, and who takes a long look ahead, calculates that if the present rate of divorces in that city continues, the number of divorces there will by 1950 equal the number of weddings. Then Chicago will be a city of wrecked homes and well-fitted for Soviet rule. And all this in spite of Chicago's virtuous present mayor.

The Pennsylvania Railroad managers, in explaining the reduction of the number of employees on their lines, harrowed the feelings of honest workmen by alleging that from 1914 to date, with a 30 per cent. increase in number of workers and a 128 per cent. increase in the payroll, the increase in passenger and freight traffic was only 18 per cent. With the reduced force more work is being done.

Let the people think and smile!



## The use of lard in cooking again proved old-fashioned and expensive

FOOD fried in lard (animal fat) soaks up the fat which is not only wasteful, but it makes the food greasy and indigestible.

Mazola, the Great American Cooking Oil, is used so much hotter it cooks the outside of the food quickly. Hence it doesn't soak into the food—to anywhere near the extent of lard.

This fact was again demonstrated when Mrs. A. Louise Andrea, famous expert in modern cooking, fried 25¾ lbs. of fish steaks in 2 lbs. of Mazola. The same amount of lard fried only 16½ lbs. The fish steaks were cut to an average thickness of one inch.

During the same series of experiments—which can be duplicated by anyone interested—Mrs. Andrea fried 24½ lbs. of potatoes in 2 lbs. of Mazola, while the same amount of lard cooked only 7 lbs. 14 ozs. of potatoes.

Also, of doughnuts, Mrs. Andrea fried 208 in 2 lbs. of Mazola, while 2 lbs. of lard fried only 138 doughnuts.

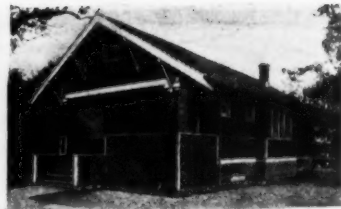
No wonder Mazola is acclaimed by more than seven million housewives and that it is found universally in the best hotels, clubs, and dining cars of leading railroads.

## FREE

Sixty-four page beautifully illustrated Corn Products Cook Book. Write today. Corn Products Refining Co., P. O. Box 161, New York.

# MAZOLA

# The World's Leading House Specialists Have Planned Your Home



This is Harris Home No. LF-1018—a "Homey" little dwelling with five rooms and bath, size 24 ft. x 32 ft.

## More than 100 other Guaranteed Ready-Cut Homes in Our FREE Book!

The 1920 Harris Free Book of Plans includes more than a hundred other beautiful homes with floor plans and complete details. Not picture houses but practical, artistic buildings—built many times, always with extreme satisfaction and economy to their owners.

This wonderful book brings to your home the culminated effort of a score of master designers—men who are recognized as the world's leading house specialists. This book gives you the benefit of their practical knowledge as the originators of the "Direct to You" home building industry. Get your copy of this book now.

### Guaranteed Ready-Cut and Bundling System

Our Guaranteed Ready-Cut System of furnishing material machine cut has exclusive merits—special advantages for the shrewd and careful home builder—possessed by no other plan or method. It is the safest and most sensible way to build ideal your home right without wasting a single penny. Our Simplified Marking and Bundling System is instantly understood by anyone. If you can read, you can't go wrong.

### Free Blue Print Plan Offer!

Write now for your copy of the latest edition of our Free Book of Plans. Learn why you secure the utmost possible in quality, economy and service when you build a Harris Home. Our Free Plan Offer gives you blue prints of uniform scale, easy to read and readily understood. With them you profit directly—immediately. Write now.

### "PRESTO-UP" Patented Bolt-Together Buildings

This is Harris Home No. LF-2000, a splendid two-story building with eight rooms and bath, size 28 ft. x 28 ft.



The most wonderful development of the building age. Attractive buildings of excellent construction—come to you painted and ready to bolt together. Everything complete—doors, windows and hardware all in place. A wide range of sizes. Easily erected in a day—the only tools you need are a hammer and a wrench. Ideal summer homes and garages. In use by the largest industrial corporations and most particular buyers everywhere. Write for complete book of Presto-Up buildings.

Dept. LF-133

HARRIS BROTHERS CO.  
1349 West 35th Street, CHICAGO

## BON-OPTO

is a system of treating the eyes at home; is practised daily by hundreds of thousands of people with great satisfaction. The Bon-Opto system quickly relieves inflammation of the eyes and lids. It cleanses, soothes and rests tired, dusty, work-strained eyes and is a help to better eyesight. Ask your druggist. He knows. He will refund your money without question, if you are dissatisfied. There is no other home eye treatment like Bon-Opto.



### Learn Piano!

**FREE BOOK** This interesting free book shows how you can become a skilled player of piano or organ in your own home, at one-quarter usual cost. Dr. Quinn's famous Written Method is endorsed by leading musicians and bands and complete pieces in every key, within 4 lessons. Scientific yet easy to understand. Fully illustrated. For beginners or teachers, old or young. All music free. Diploma granted. Write today for 64-page free book, "How to Learn Piano or Organ." M. L. QUINN CONSERVATORY, Studio D1, 598 Columbia Road, Boston, 25, Mass.

**Send Your Name and We'll Send You a Lachnite**

DON'T send a penny. Just send your name and say: "Send me a Lachnite mounted in a solid gold ring on 10 days free trial." We will send it prepaid right to your home. When it comes merely deposit \$4.75 with the postman and then wear the ring for 10 full days. If you, or if any of your friends can tell it from a diamond, send it back. But if you decide to buy it send us \$2.10 a month until \$10.75 has been paid.

**Write Today** Send your name now. Tell us which of the solid gold rings illustrated above you wish. Cash or C.O.D. Be sure to send finger size.

Harold Lachman Co., 12 N. Michigan Av. Dept. 2397 Chicago

### High School Course in Two Years

Learn at home, in sparetime.

Here is complete and simplified high school course that you can finish in two years. Meets all college entrance requirements. Prepared by leading members of the faculties of universities and academies. This is your opportunity. Write for booklet and full particulars. No obligations whatever. Write today—NOW.

**AMERICAN SCHOOL OF CORRESPONDENCE**  
Dept. H-754 Chicago, U.S.A.

## Regarding Subscription and Editorial Matters

**SUBSCRIPTION OFFICES:** Main office—Brunswick Building, 225 Fifth Avenue, NEW YORK. European agent: Wm. Dawson & Sons, Ltd., Cannon House, Brema's Bldg., London, E. C. England. Annual cash subscription price \$7.00. Single copies of present year and 1919, 15 cents each; of 1918, 20 cents each; 1917, 30 cents each, etc.

Persons representing themselves as connected with LESLIE'S should always be asked to produce credentials.

**CHANGE IN ADDRESS:** Subscriber's old address as well as the new must be sent in with request for the change. Also give the number appearing on the right hand side of the address on the wrapper. It takes from ten days to two weeks to make a change.

**ADVERTISING OFFICES:** Brunswick Bldg., 225 Fifth Ave., New York. Marquette Bldg., Chicago; Henry Bldg., Seattle.

Address all Correspondence to LESLIE'S, 225 Fifth Avenue, New York City

**EDITORIAL OFFICES:** Main office—225 Fifth Avenue, New York. Washington representative—30 District National Bank Bldg., Washington, D. C.

To Contributors: LESLIE'S will be glad to consider photos submitted by any amateur or professional. Contributions should always be accompanied by postage for their return, if unaccepted.

Contributors are requested to state—1. Whether such photographs have been previously published. 2. Whether they have been sent to any other paper. 3. Whether or not they are copyrighted.

Copyright, 1920, by Leslie-Judge Company. Entered at the Post-office at New York as Second-class Mail Matter. Entered as Second-class Matter at Post-office Dept., Canada. Published weekly by Leslie-Judge Company, 225 Fifth Ave., New York. Reuben P. Schleicher, President. George I. Schleicher, Secretary. A. E. Kollauer, Treasurer.

Printed by the Schweinfert Press.

## According to Rule

(Continued from page 421)

Tait and I understand each other. While it's strictly against my practice to take a hand in the domestic affairs of any line, I'm going to see this thing through. Barton did me a great favor once and I've never forgotten it."

Hunt nodded. "I'd clean forgot! I remember that perfectly! I'll bet that was the day Ben first began to hate him."

That afternoon a young man light of step, bright of eye and soft of voice called on Mr. Garfinkle and modestly thanked him.

"Jimmie," Garfinkle murmured, "don't thank me yet. You understand that in my place, standing as a kind of official guardian of the peace and honesty of the Pacific, I can't take any active part in the affairs of any company. I stretched a point with Garret Hunt, and he took you. You know better than I what his line is up against. I reckon you can figure on Ben Buckingham starting right in to break both Hunt and you without delay."

"He will, wholeheartedly," Barton returned. "The minute he hears I'm general manager of the Hunt ships, right then and there he oils up his trusty blunderbuss and lays out nights for me."

"You—you'll stick with Hunt?" Barton's face grew slightly grim. "I will. I've had no easy sailing since Ben kicked me out, and I have a notion that I am going to win this campaign or lose the war. Gimme eighteen months and——"

Mr. Garfinkle shook his head. "Eleven months, Jimmie! If you don't win in that time, the Hunt ships will be up for sale."

There was silence. Barton's face lost some of its youthful quality and hardened. His eyes became almost metallic in their luster. When he spoke it was in a new tone, rigid, decisive and curt: "Make it ten months—and the Hunt steamers will have the bulk of the trade and Ben will be taking the count."

Mr. Garfinkle digested this. "Would it be fair to ask—to ask just what your idea is?" he said.

Barton nodded. "I have the advantage from the start-off," he answered. "Mr. Buckingham couldn't for the life of him understand me or my methods. He'll be fighting in the dark all the time."

"Will he—will he know when he's licked, Jimmie?"

The young man laughed. "He will—and all San Francisco will know, too."

The following morning the papers announced the appointment of James Barton to be general manager of the Hunt line of steamships, and the waterfront buzzed during the day with gossip. From the Hunt office no news came of any change in policy. But Ben Buckingham's secretary gave out an interview for his employer predicting lower rates in the Pacific trade—the first shot in the new campaign. No reply was made to this by General Manager James Barton nor by President Garret Hunt. Then the public was allowed to forget the rivalry between the two lines for six weeks. On a Monday morning the papers came out with the arrival of the Hunt liner *Princess Alicia* filling a column on the front page, while the arrival of the Buckingham express steamer *Mandarin* occupied a half column under "Shipping News."

Samuel Garfinkle read both accounts in his office and summoned his confidential clerk.

"Henry," he said, "please clip all the papers relative to the Hunt Line and the Buckingham Line and file properly under James Barton and Benjamin Buckingham. Start with these, Henry."

"Yes, sir."

"I think you will find plenty of material, Henry, from now on."

(Continued on page 438)

## Special Opportunities

### PATENT ATTORNEYS

**Patents. Write for Free Guide Book & Evidence of Conception Blank.** Send model or sketch of invention for free opinion of its patentable nature. Highest references. Reasonable Terms. Victor J. Evans & Co., 813 F St., Washington, D. C.

**Inventors Desiring to secure patent.** Write for our book, "How to Get Your Patent." Send model or sketch for our opinion of its patentable nature. Randolph Co., 789 F St., Washington, D. C.

**Patent Sense.** "The Book for Inventors and Manufacturers." By return mail Free. Write Lacey & Lacey, Dept. O, Washington, D. C. Established 1869.

**Patents—Send for Free Booklet, Highest references. Best results. Promptness assured.** Watson E. Coleman, Patent Lawyer, 624 F St., Washington, D. C.

### AGENTS WANTED

**Biggest Money-Maker in America.** I want 100 men and women to take orders for rain coats, raincoats and waterproof aprons. Thousands of orders waiting for you. \$2 an hour for spare time. McDonough made \$813 in one month. Nissen \$19 in three hours. Purvis made \$207 in seven days. \$5000 a year profit for eight average orders a day. No delivering or collecting. Beautiful coat free. No experience or capital required. Write for information. Comer Mfg. Co., Dept. D-219, Dayton, Ohio.

**Tire Agents. Exclusive representatives** to use and sell the new Mellinger Extra-Ply Tires. (No seconds.) Guaranteed Bond 8000 Miles. Wholesale Prices. Sample sections furnished. Mellinger Tire Co., 975 Oak, Kansas City, Missouri.

**Sell Insyde Tyres. Inner Armor for old** or new auto tires. Increase tire mileage. Prevent punctures and blowouts. Liberal profits. American Acccess. Co., Dept. L. I., Cincinnati, O.

**Large Manufacturer wants agents to sell** Guaranteed made-to-measure Raincoats, \$50 to \$75 weekly. Highest commission. Profit in advance. Outfit free. Standard Raincoat Co., 163 W. 21 St., N. Y.

**Sales Agents Wanted in every county** to give all or spare time. Positions worth \$750 to \$1,500 yearly. We train the inexperienced. Novelty Cutlery Company, 238 Bar St., Canton, Ohio.

**400% Profit. Sells \$5.00, You Make \$4.00.** Free Sample. Business, Professional Men consider weekly. Write for state rights. Business, Drawer 596, Hartford, Conn.

### BOOKS

**Every Intelligent Wage-Earner and Employer** should read "Some Dog." This "little book" of big purpose is interesting thinking people in all parts of the country, and has received high commendation. The publisher is urged on every side to get this book into the hands of everybody. It is the right size for the coat pocket, contains only 60 pages, is printed in large type, can be read in a half hour, and will be read many times. Everyone wants his friends to read it "as an aid to straight thinking along economic lines." (See editorial, American Lumberman, Aug. 14, 1920.) An odd title, "Some Dog," but everyone when he reads this little book gets the idea. In cloth, \$1.00. Paper, 25c per copy; \$1.00 per five copies, mailed to any address on receipt of price. Order now, and then think about it after you have read this "different" book. Quantity prices on request. F. A. Higgins, Publisher, Bradbury, Me.

### PERSONAL

**Cash.—Send by Mail Any Discarded** Jewelry, new or broken. Diamonds, Watches, and gold, silver, platinum, magnet-points, false teeth in any shape. We send cash at once and hold your goods ten days. Your goods returned at our expense if our offer is unsatisfactory. New Catalog of bargains in new jewelry sent free. Liberty Refining Co., Est. 1899, 1432 Wood St., Pittsburgh, Pa.

**Get Highest Cash Prices for New or Broken** jewelry, diamonds (loose or mounted), watches, gold, silver or platinum in any amount or form, gold or silver ores and nuggets, magnet points, mercury, false teeth, war bonds, war stamps, unused postage of any denomination—in fact anything of value. Send us by mail or express. Cash sent in return at once. Goods returned in 10 days if you're not satisfied. The Ohio Smelting & Refining Co., 233 Lennox Bldg., Cleveland, Ohio.

### CLEANING & DYEING

**That Soldier Overcoat! Have it altered** into a civilian style, dyed a dark blue or black, new buttons etc. Complete, \$10.00 Parcel post to Sanitary Cleaning and Dyeing Co., Wilkes Barre, Pa.

### MOTION PICTURE PLAYS, STORIES, ETC.

**Free to Writers—a wonderful little book** of money-making hints, suggestions, ideas; the ABC of successful story and playwriting. Absolutely free. Just address Authors Press, Dept. 30, Auburn, N. Y.

### MICH. FARM LANDS FOR SALE

**Get a Farm Home. In Michigan.** 20, 40, 80 acres make you independent. Stock, poultry, general farming. \$15 to \$35 per acre. Small down payment—balance easy monthly terms. Free book let. Swigart Land Co., Z-1245 First Nat'l Bank Bldg., Chicago, Ill.

### REAL ESTATE

**If You Wish to Sell or Buy Improved** farms, land, factories, city property, patents, oil land, leases, etc., no matter where located, then write me. John J. Black, 176th St., Chippewa Falls, Wisconsin.

**Advertising in this Column** costs \$3.00 a line. A discount of 15% is allowed when six or more consecutive issues are used. Minimum space, four lines. Guaranteed circulation 500,000 (at least 95% net paid).





## NEW FACTS IN THE WORLD OF SCIENCE

Edited by Hereward Carrington, Ph. D

### A Remarkable Psychic Photograph

**B**ELOW is one of the most striking and curious photographs ever taken. It was recently made by Mr. E. P. Le Flohic, of Superior, Wisconsin, and is the result of an experiment in which he endeavored to obtain an impression upon a photographic plate, of lights or other appearances which might manifest themselves in the dark. Mr. and Mrs. Le Flohic and a few friends gathered together on a number of evenings, and sat in the dark, in order to obtain some "psychic phenomena," if possible. They would darken the room, then expose the plate of a camera, by removing the cap, and grope their way back to their respective chairs again. Though the plate was exposed, nothing would normally appear upon it, because the room was dark.

After a while, something would be "felt" in the room, and, at that moment, the flashlight would be set off, the plate would be exposed, and whatever was present photographed. The sitters would then again cover the lens of the camera, and turn on the lights.

Nothing was obtained on these exposed plates for a long time, but finally queer lights and luminous marks began to appear. The accompanying illustration shows us their latest "psychic photograph" obtained in this manner. A large band of light, apparently emitting a sort of radiation or "halo," is seen passing through the room—though none of the sitters saw anything during the flash or in the previous darkness.

The regularity of the light is very curious, and any defect in the plate is pre-

cluded by the fact that numbers of other photographs—all different—have been obtained in the past. Mr. Le Flohic is not a professional medium, but a business man, who is making these experiments for his own interest.

Readers of *LESLIE'S WEEKLY* who might care to make experiments in this direction would confer a favor upon the Editor of this page by sending any successful results of the kind to him.

### Keeping Out the Bubonic Plague

**I**T is now definitely known that rats, infected with the germs of the plague, carry the disease about with them from place to place, and thus disseminate infection. Strict measures have therefore been taken to prevent the spread of the dread disease by keeping these rats from landing, when there is reason to suspect that the ship is harboring the plague. If, therefore, you take a walk along the waterfront of New York or San Francisco, you will find many vessels moored to the piers with hawsers that support, about midway to the dockhead, large metal disks, such as that shown in the accompanying illustration.

These are rat guards, and constitute one of the means now being utilized by the U. S. Government Public Health Service to prevent the germs of the bubonic plague from being brought into this country by rats. A Government official is shown on the opposite page putting one of the rat shields in place on the hawser of a vessel from a foreign port. The shield is of metal, which the rat cannot gnaw through, so that it can only return to the vessel or fall off into the water!



Made by the Makers of Pennsylvania Auto Tubes "Ton Tested"

"Vacuum Cups!"—You instantly think of those massive Cups that hold your car to its unswerving course where ordinarily the "going" is treacherous.

You think of the tread that is *guaranteed* not to skid on wet, slippery pavements.

You think of the exclusive distinctiveness of the design—of what it means in added appearance, longer wear, absolute *safety*.

You think of the *standardized net prices*—approximately those of *ordinary* makes.

Then you realize why Vacuum Cup Cord and Fabric Tires are in such popular evidence.

**Guaranteed**—per warranty tag attached to each casing—for:

Vacuum Cup Fabric Tires . . .	6,000 Miles
Vacuum Cup Cord Tires . . .	9,000 Miles
Channel Tread Cord Tires . . .	9,000 Miles

PENNSYLVANIA RUBBER COMPANY  
of AMERICA

Jeannette, Pennsylvania

Direct Factory Branches and Service Agencies  
Throughout the United States and Canada  
Export Department, Woolworth Building, New York City



A luminous impression obtained upon a photographic plate, without assignable cause. What is it? A spirit message?

## NATIONAL BLANK BOOKS & LOOSE LEAF DEVICES



THE NATIONAL FAMILY EXPENSE BOOK has rulings and special forms for keeping complete records of daily expense, which can be totaled at the end of the month.

THE LOOSE LEAF MEMO is the ideal way to preserve notes, addresses, data, cash account, business and personal matters—all in the same cover properly indexed.

Send for free copy of "GOOD FORMS FOR BOOKKEEPERS."

NATIONAL BLANK BOOK CO., 11 Riverside, Holyoke, Mass.

## ARE YOU GOING TO MEASURE UP TO HER VISION OF MANHOOD

**ARE YOU PHYSICALLY FIT?**  
Do you look forward serenely, confidently, towards the day when you will wed the girl you cherish? Do you see in your daydreams a loving, admiring wife and sturdy children of your own flesh and blood and a dear little, happy home?

This is the picture every man ought to be able some day to realize. But you may be one of the thousands, who, for one reason or another—known only to yourself—perhaps—have stumbled into youthful errors which have discouraged and weakened you and made you almost hopeless of ever being happily married. You fear the consequences of deception. You hesitate to make love, lest you make a miserable mess of some sweet girl's life. Life looks mighty gloomy to you.

But don't be disheartened. There is hope for even the frailest of humanity, of both sexes, of whatever age.

**My Hand is Held Out to You in Friendship—I Want to Help You**

Strongfortism has lifted thousands of weak, ailing, impotent, discouraged men out of the bog of hopelessness and despair and placed them on the broad, straight road to health, happiness and prosperity. Strongfortism has restored the manhood they had destroyed and thought they had lost forever and given them renewed vitality, ambition and the power to DO THINGS in the world.

Send for my FREE book "Promotion and Conservation of Health, Strength and Mental Energy"

It's free, but the information which it contains will be of inestimable value to you. It will tell you how you can, without medicines or drugs, and without the use of expensive apparatus, build yourself up to perfect health—how you may become a strong, healthy man. Send three 2c stamps to cover packing and postage and you will receive your copy by return mail.

**LIONEL STRONGFORT**  
Physical and Health Specialist  
66 Strongfort Institute Newark, N. J.

**\$100 WEEK AND MORE FOR YOU!**

**TIRE SURGERY**—the NEW and BETTER tire repair method is making men RICH! Chas. Evans, carpenter, East 50, now MAKING \$100.00 a week in shop shown here, Gibbard St., Mich., age 62, learned TIRE SURGERY, has shop in small town, writes: "Cash receipts for May, June and July, 1920, \$30,000.00."

**HAYWOOD'S TIRE SURGERY**

is easy to learn. I will teach you in two weeks. Within three days you're started on road to fortune. Car owners EVERYWHERE demand this NEW repair method, as it DOUBLES life of tires. 28 million tires wear down DAILY. ONE THOUSAND MORE TIRE SURGERY shops needed badly. ANY MAN can succeed QUICKLY. It's a SHOCKING EASY step into automobile industry—the field that has made men rich. Get \$10,000.00 in bank for John W. Blair, Ohio, in 12 months; get \$50,000.00 for Fleming, of New Zealand, within 1 year; and has done same for hundreds of others. There's a money in this business for YOU. Investigate! Get details. Send coupon now for the FREE book.

**WRITE**

Mr. Haywood, Pres., Haywood Tire & Equipment Co., 746 Capitol Ave., Indianapolis, Ind.  
Dear Sir: Send folder of Tire Surgery, so I want to get into big paying business quickly.

Name \_\_\_\_\_  
Address \_\_\_\_\_

**ECONOMY renewable FUSES**

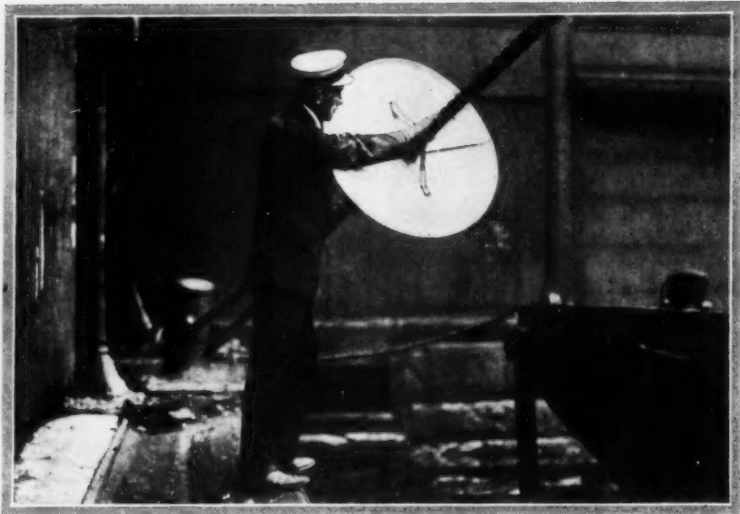
Were the first line using an inexpensive bare renewal link for restoring a blown fuse to its original efficiency to be APPROVED IN ALL CAPACITIES by the Underwriters' Laboratories.

For sale by all leading electrical jobbers and dealers  
**ECONOMY FUSE & MFG. CO.**  
Chicago, U. S. A.

Economy Fuses also are made in Canada at Montreal.

**BE A BANKER**

Prepare by mail in spare time for this attractive profession, in which there are great opportunities. Send at once for free book "How to Become a Banker" by KIDDER & G. ALLEN, President, American School of Banking, 10 McLene Bldg., Columbus, O.



A shield for preventing plague-infected rats from landing in America.

Plague is one of the most fatal diseases which has ever visited our earth. It has destroyed hundreds of thousands of human lives, and even today its ravages are terrific. In India and the tropics this disease flourishes—spreading with enormous rapidity. The plague-germs have now been isolated, and are known to affect every part of the body. Their appearance is peculiar, resembling elongated rings. A number of these are shown here-with, having invaded the spleen, together with spleen cells and Leucocytes. The majority of cases are still fatal.

### The Deadly Fly and His Proboscis

It is only within the past few years that microphotography, by means of the motion-picture camera, has been rendered possible. But great strides have been made within that time, and now we know a great deal about animal and bird locomotion in consequence; and also much about life and living tissues, which we should never have known otherwise.

Micro-organisms have also been studied in this manner, so that their birth, life and death can now be photographed.

The accompanying photograph shows us an enlargement of the "nose" of a blowfly! The curious striped appearance

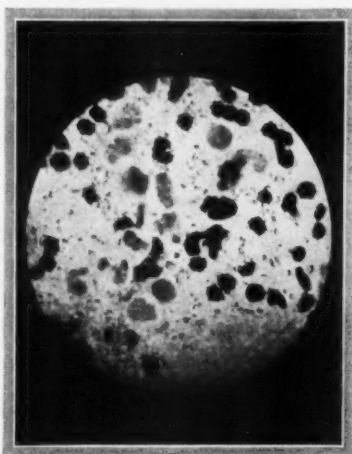
with the bite of a fly, which has itself become infected; and the relative immunity of white men to these diseases has been attributed, in large part, to the dislike which white men have to flies settling upon their skin—whereas black men do not mind it so much!

The motto "Swat the Fly!" is a good one, and should be acted upon whenever one of the household pests is within range.

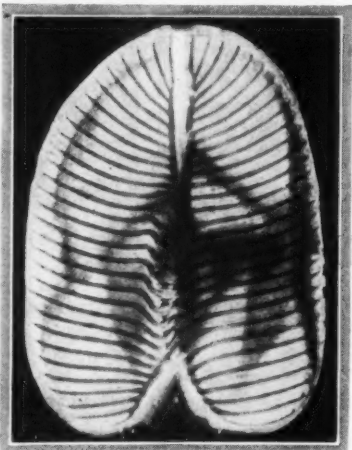
### An Instrument for "Dousing"

WHEN the British landed at Suvla Bay, Gallipoli, it was the boast of the Turks that the army could not stay there, owing to the fact that there was no water for man or animal. However, an Australian sapper named Kelly succeeded, by using a "divining rod," in locating no less than thirty-four places where an

abundance of fresh water was to be found; and he stated that the water was there and would run at so many gallons an hour. His statements proved correct. Shafts were sunk, water was found; and it was owing to this fact that the British army was enabled to stay at Suvla Bay. We can only assume either that some people's bodies are sensitive to a form of radiation from the ground, or that they are in a degree "clairvoyant," and some how "sense" the water or metal underground. That the former explanation is the correct one—for many cases at least—is proved by the fact that M. Henry Mager, of Paris, has lately devised an instrument by means of which underground water may be located. This instrument is as yet in a state of experimentation, and has not been placed upon the market as a commercial proposition.



Scraping from spleen, showing plague bacilli with spleen cells and Leucocytes.



Micro-photograph of the proboscis of a fly.



## The kind of a home you could hug

Isn't this a little dream of a home! Can't you just picture how happy and comfortable you could be in it! And it's only one of the cream of 1,000 practical and distinctive bungalows—suited to any climate—actually built for \$1,000 to \$9,000 and featured in the Craftsman book.

## All about Bungalows

Don't even think of a home until you get this exclusive bungalow book—the most authoritative work of its kind ever published—112 pages of captivating exteriors and interiors, plans, size of rooms, cost, etc., together with practical suggestions and money-saving hints by a home-building expert. Worth many times its cost to any prospective home owner. Price \$1 postpaid. Smaller edition, devoted to Colonial Bungalows, 50c. Money back if dissatisfied. Send check, money order or stamps. \* \* \* Yoho & Merritt, The Craftsman Designers, 710 Empire Bldg., Seattle, Wash.

**\$1.50 Silk Tie FREE**

2 Genuine Fine Count Percelle Shirts—worth \$3.50 each, and a \$1.50 silk tie, \$3.50 retail value, for only \$4.50, postage paid. Shirts are latest lavender, blue or black stripes on white background, (fast colors) very dressy, cut full, roomy armholes, coat front, soft French turnback cuffs, pearl buttons, double stitched, finest workmanship, sizes 14 to 17½. Tie is generous size, pure silk four-in-hand, floral and stripe patterns, a real \$1.50 retail tie.

Only one order to reader—we make this slashing cut price big bargain value, to introduce our catalog to thousands of new friends, hence must limit each man to one order. **WE GUARANTEE** to refund money if not as represented. Send no money, just name and address, colors preferred and size, and we ship at once, parcel post prepaid. Pay only \$4.50 when received, no more. Order this minute. Don't forget neck-and-tie!

**BERNARD HEWITT & COMPANY**  
Dept. T-261 900 W. Van Buren Street, Chicago, Ill.

**DIAMONDS**

**For a Few Cents a Day**

Diamond bargains—121 pages of them. The greatest Diamond book ever published sent free for your name and address. Your choice of millions of dollars worth of diamonds sent upon request. Terms as low as a few cents a day. 5 per cent yearly increase in value guaranteed. Extra 6 per cent bonus may be earned. For 125-page book, thousands of bargains. **Write TODAY** obligations. Write NOW to Dept. 711 J.M. LYON & CO. 1 Madison Lane, New York, N.Y.

**Agents: We Pay \$6**

an hour taking orders for All-weather Guaranteed Waterproof Raincoats. Brand-new line. Latest styles. Over 25 patterns of cloth shown in our Big Swatch Book. Free to you.

**\$4000 a year guaranteed for 2 average orders a day**

No experience necessary. No capital needed. All you do is take orders. We deliver by parcel post and do all collecting. You get your commission same day order is booked. Wilson took 13 orders in one day—made over \$50. Baker took 2 orders in one evening. His profit \$12. By a crippled soldier, averaged \$2½ a day for first two weeks. Martha Kilburn took 14 orders in one week.

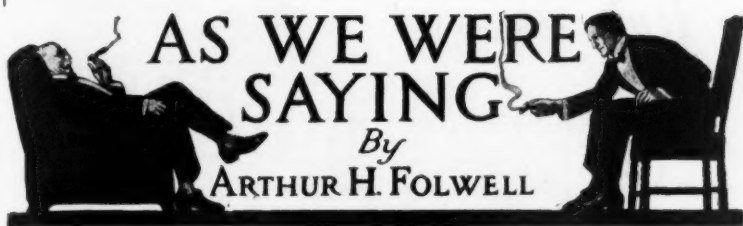
This is a real business proposition. No peddling scheme. All you do is take orders. Mail them in and we do the rest. Send for free swatch book. If you mean business, we will send you sample coat to wear and show to customers.

**Thomas Raincoat Co., 2414 Jane St., Dayton, O.**

**Wrestling Book FREE**

Be an expert wrestler. Learn at home by mail. Wonderful lessons prepared by world's champion Farmer Burns and Frank Gotch. Free book tells you how. Secret holds, blocks and tricks revealed. Don't delay! Be strong, healthy. Handle big men with ease. Write for free book. State age. Farmer Burns, 220 Range Bldg., Omaha, Neb.





### The League of Neighbors, or the League of Nations in Miniature

**T**HERE was a man in our town,  
And he was wondrous wise;  
A League of Neighbors on his street  
He sought to organize  
As you perhaps surmise,  
He based his calculations,  
His plan and scope,  
His dream and hope,  
Upon the League of Nations.

Quoth he, this man in our town,  
"If nations all can dwell  
In one pacific brotherhood,  
Then neighbors can as well.  
A perfect parallel,  
Our street will soon be noted  
For lack of strife;  
Each neighbor's life  
To common weal devoted."

"Should Mrs. Brown and Mrs. Burke  
Display a wish to fight,  
An Inner Council shall decide  
Which one of them is right.  
The Council shall unite,  
By open arbitration,  
Each couple who  
No longer coo,  
But seek a separation."

"Piano players late at night,  
A dog that howls like sin,  
Deep bleatings on the saxophone,  
Or any other din,  
We'll settle from within;  
The League will not permit it.  
A two-third vote  
The antidote  
To make a nuisance quit it."

"And when a neighbor's darling boy  
Goes crying home to say  
Another neighbor's angel child  
Just beat him up at play,  
The League without delay,  
A cool and calm transaction,  
Shall close the breach,  
And heal to each  
Fond Mother's satisfaction."

"Oh, tell me, man of our town,"  
Quoth I, "can this be done?  
Can neighbors dwell in harmony,  
In brotherhood, as one?  
Or speak you just in fun?"  
Quoth he, "My calculations  
All doubts dispel.  
'Twill work as well  
As any League of Nations."

Speaking of campaign funds—and quite a few people are—how would it do to look up what it cost to elect Abraham Lincoln and then limit both Cox and Harding to a like amount?

### Worries of a Candidate

**A**T Outset of Campaign: "Have just been down to the railroad yard to look over the private car, Alcibiades, in which the Committee plan I shall tour the country. It won't do; altogether too aristocratic for a presidential candidate. Offensively, suspiciously luxurious. Might as well be named the Yellow Dog."

Day or Two Afterward: "Have quite a young row on with the National Committee. They heeded my protest as to the private car, Alcibiades, but said I had to have a Pullman-observation car of some sort, whether I liked it or not. Am determined to do nothing which might alienate the affections of the common people."

Still Later On: "Have finally found a car which will suit. It is a parlor car

which ran to Chicago, the World's Fair, in 1893. Admirably shabby. My secretary found it on a siding, among some condemned boxcars. Reserved it just in time; was to have been made over into a bunk-house for a section gang."

Later Still: "After a sleepless night, have changed my mind. No parlor car of any kind for me. They are plutocratic by nature, and suggest a corruptly filled campaign chest. Shall insist upon a plain day-coach. Politically, it will be a master stroke."

Next Day: "It cannot be! The day coach assigned me by the Committee was better looking than most Pullmans. It would suggest ostentatious simplicity, and that would be fatal. Eureka! (Note to Common People: Eureka is a Greek word, meaning I have found it.) I shall campaign from the rear of a freight, using the caboose as a speaker's stand. Magnificent!"

Still Another: "Took a trial trip on a caboose, and have called it off. Freight crews make so much money these days, the association for me would be disastrous; as damaging to my chances as riding on a bankers' special would be. We cannot allow even a suspicion of money to taint our campaign."

Triumphant Finale: "Perfection at last! The Committee has provided me with an old hand-car, and I am to help work it myself. Exercise glorious. Influence upon the Common People and Labor incalculable!"

Panicky Postscript: "Confusion! My opponent is WALKING around the country, campaigning. The jig is up."

The day that Daniel Winters of Pittsburgh, former President of the National Window Glass Workers, dropped in on Marion's best-known front porch, Senator Harding used the expression, "As I see it," nine times in one brief speech. A deft and original little compliment to the window-glass industry.

### "Joshiku Jaku"

In Tokio, the authorities maintain a school for telephone girls at which the latter are taught house-keeping, languages, sewing, music and joshiku jaku (common sense).

**I**F Central seems a bit obtuse,  
In other words, a trifle dense,  
Assail her not with gross abuse,  
But urge a course in—joshiku jaku.

If "Number, please," is all you get  
When cut off in your eloquence,  
Don't splutter words that you'll regret;  
Suggest a course in—joshiku jaku.

Hello, Japan! Japan? Hello!  
Congratulations! Great! Immense!  
You teach 'em how to sing, to sew,  
And, oh, you teach 'em—joshiku jaku!

The worst cases of slow starvation in the world today are those of the microbes which used to be "swept up and carried away by women's trailing skirts."

Judging by some photographs of lady tennis champions—French and English, if you insist on particulars—we would venture the guess that the Sennett bathing girls must look to their abbreviated laurels.

## W. L. Douglas

THE SHOE THAT HOLDS ITS SHAPE  
\$7.00 \$8.00 \$9.00 & \$10.00 SHOES  
FOR MEN AND WOMEN

YOU CAN SAVE MONEY BY WEARING  
W. L. DOUGLAS SHOES



The best known shoes in the world. They are sold in 107 W. L. Douglas stores, direct from the factory to you at only one profit, which guarantees to you the best shoes that can be produced, at the lowest possible cost. W. L. Douglas name and the retail price are stamped on the bottom of all shoes before they leave the factory, which is your protection against unreasonable profits.

W. L. Douglas \$9.00 and \$10.00 shoes are absolutely the best shoe values for the money in this country. They are made of the best and finest leathers that money can buy. They combine quality, style, workmanship and wearing qualities equal to other makes selling at higher prices. They are the leaders in the fashion centers of America. The stamped price is W. L. Douglas personal guarantee that the shoes are always worth the price paid for them. The prices are the same everywhere; they cost no more in San Francisco than they do in New York.

W. L. Douglas shoes are made by the highest paid, skilled shoemakers, under the direction and supervision of experienced men, all working with an honest determination to make the best shoes for the price that money can buy.

W. L. Douglas shoes are for sale by over 9000 shoe dealers besides our own stores. If your local dealer cannot supply you, take no other make. Order direct from factory. Send for booklet telling how to order shoes by mail, postage free.

**CAUTION.**—Insist upon having W. L. Douglas shoes. The name and price is plainly stamped on the sole. Be careful to see that it has not been changed or mutilated.

President W. L. Douglas Shoe Co., 181 Spark Street, Brockton, Mass.

## Club Feet Corrected

Born with Club Feet, Garland Akers was brought to the McLain Sanitarium for treatment. The two photographs and his parents letter show the remarkable results secured.

"We cannot begin to tell you how delighted we were to see Garland's feet so nice and straight when he came home and to see him looking so well. We can never thank you enough for giving him straight useful feet in place of the badly clubbed feet that he had when he came to your place."

Mr. and Mrs. C. D. Akers, R. R. 1, Box 40, Salem, Va.



### Crippled Children

The McLain Sanitarium is a thoroughly equipped private institution devoted exclusively to the treatment of Club Feet, Infantile Paralysis, Spinal Diseases and Deformities. Hip Disease, Wry Neck, etc., especially as found in children and young adults. Our book, "Deformities and Paralysis," also "Book of References," free. Write for them.

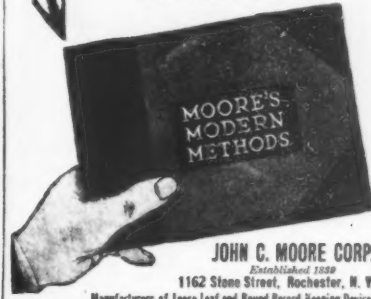
McLain Orthopedic Sanitarium, 955 Aubert Ave., St. Louis, Mo.

## FREE BOOK

This book contains 144 pages of practical information that is of exceptional value to everyone interested in record keeping for office, factory, store or bank. Illustrates and describes 40 different record-keeping forms.

**MOORE'S LOOSE LEAF SYSTEM** is the standard system of record-keeping in more than 200,000 offices.

Write for FREE Book Today.



JOHN C. MOORE CORP. Established 1889  
1162 Stone Street, Rochester, N. Y.  
Manufacturers of Loose Leaf and Bound Record Keeping Devices



INSYDE TYRES  
—genuine inner armor for auto tires. Double mileage; prevent punctures and blow-outs. Easily applied without tools. Distributors wanted. Details free, American Accessories Company Dept. 209 Cincinnati, Ohio

## FILM FUN

The magazine that puts you on speaking terms with your favorite star

20c a copy

For sale at all Newsstands

\$2.00 a year

(Advertising Rates on Application)

Leslie-Judge Company, 225 Fifth Avenue, New York City

# Lift off Corns with Fingers

Doesn't hurt a bit and "Freezone" costs only a few cents



You can lift off any hard corn, soft corn, or corn between the toes, and the hard skin calluses from bottom of feet.

Apply a few drops of "Freezone" upon the corn or callus. Instantly it stops hurting, then shortly you lift that bothersome corn or callus right off, root and all, without one bit of pain or soreness. Truly! No humbug!

Tiny bottle of "Freezone" costs few cents at any drug store



**2 for \$5.25**  
**Send No Money!**  
Two wonderful \$4.00 shirts for only \$5.25. Save at least \$2.75. Everybody wearing these semi-dress Gray Flannel Shirts for business, work and sport.  
**Cadillac Broadcloth Flannel Shirts**  
Two \$4.00 Shirts for Only \$5.25  
Made of fine quality Cadillac Broadcloth Gray Flannel. Special Winter weight. One large pocket, faced sleeves and matched pearl buttons. Cut Extra Full, Coat Front Style. Double-Stitched them out. Soft turn-down collar with satin faced neckband. Thoroughly Shrinked. Try to match these shirts in any store at \$4.00. Yet we offer you two for only \$5.25.  
**Send No Money** Write today. Shirts will be sent at once, arrival no more. Money back at once if not more than pleased with the wonderful value. Be sure to give neck band size.  
Desk F. S. 2610  
**BERNARD-HEWITT & CO., 900 W. Van Buren St. CHICAGO**



**FREE For 10 Days Wear**  
Send no money. Just ask us to send you either of these wonderful, dazzling, genuine Tifinite Gem rings to wear for 10 days. If you can tell it from a diamond, send it back.  
No. 1. Solid gold. No. 2. Solid gold. No. 3. Solid gold mounting. Eight Ladies' new and six young tooth clear design flat mounting. Has a mounting. Guaranteed guaranteed genuine Tifinite Gem. Almost a carat, guaranteed Tifinite Gem. Almost a carat, guaranteed Tifinite Gem. Almost a carat, guaranteed Tifinite Gem.  
In sending, send strip of paper fitting around second joint of finger. Pay only \$1.00 upon arrival, then pay only \$1.00 per month until the price \$10.00 is paid for either one. Otherwise return the ring within ten days and we will refund any payment made. This offer is limited. Send while it holds good.  
**THE TIFINITE CO., Dept. 978 Chicago, Ill.**

438

# According to Rule

(Continued from page 434)

"Yes sir."  
In his great office in a lofty building up Market Street Ben Buckingham thundered at his secretary.  
"It's your business to see the newspapermen Siddick. Distinctly your business. And here I find a whole column of pure drivel about the *Princess Alicia* arriving in mid-afternoon and nothing but a passenger list of our *Mandarin* which berthed at eight in the morning. Nothing about the *Mandarin*'s making the voyage from port to port in fifteen days, eight hours, while Hunt's steamer consumed eighteen. And such drivel!"  
The excellent Siddick flushed and stammered, "Heart interest, sir."  
"Heart interest!" bellowed his employer. "Wha'd'ye mean heart interest? What's heart interest got to do with fourteen-thousand ton express steamships? Siddick, you're an ass!"

The secretary withdrew and went to his own desk and stared at the story which occupied so much space in the papers. It was practically the same in each, though treated differently. He reread the one in the *Chronicle*. It began:

Captain J. Garlock brought the Hunt liner *Princess Alicia* inside the Golden Gate yesterday afternoon at three o'clock after a fast passage from Japan. As a compliment to the twenty-two engaged couples on the big ship General Manager James Barton met the *Princess Alicia* down the bay with the Yacht *Thunder*. By special arrangement with the port officials the happy young people were allowed to transfer to the *Thunder* in the lower bay and were quickly brought to the city. At seven last night General Manager Barton and Captain Garlock entertained the betrothed at dinner in the Maple Room of the Palace.

Another paper started its story thus: Twenty-two successful love affairs marked what Captain Garlock of the Hunt liner *Princess Alicia* asserts was the pleasantest voyage he has ever made. Last night the forty-four lucky young people enjoyed dinner at the Palace Hotel as guests of General Manager Barton of the Hunt Line.

For two hours the secretary sat at his desk trying to convince himself that this was a smart press-agent story. Then he sought his superior and failed in fifteen minutes to soften that gentleman's asperity.

"I don't care whether it's a fake or not!" Ben Buckingham said crisply. "It's bad business for us! And you're the man I pay to see that such things don't happen! Get out!"

Six days later the papers carried four column pictures of the outbound crowd of passengers on the *Princess Alicia* over the caption

## POPULAR LINER'S DEPARTURE A SOCIETY FUNCTION

Mr. Garfinkle glanced at this and ran his eyes down the column till he came to this item:

Among the first-cabin passengers is Mr. E. de Hayden, the eminent silk manufacturer of Lille, France.

"First blood for Jimmie!" Garfinkle murmured. "De Hayden has shipped through the Buckingham's for years!"

Ten mornings later Mr. Siddick was one hour late coming to his office in the Buckingham building. But his employer was waiting for him and lost no time in demanding an explanation of still another story in the papers—this time a long wireless from the Hunt steamer *Princess Marguerite* arranging for a special wedding and

supper six days thereafter when the *Marguerite* would arrive.

"But that wireless was to the hotel!" Siddick pleaded. "It never came to any paper. It was given out by the hotel management late last night."

"A famous explorer and an heiress!" Buckingham roared. "Who's responsible for their traveling on a Hunt boat, anyway? And they get engaged on the trip and the ship wirelesses in for a big wedding and all that and Barton gets the credit!"

Siddick brightened. "I don't see why we couldn't get news like that, sir. Only last trip of the *Emperor*—"

"Stuff!" retorted his employer. "You miss my point entirely. I don't want any yarns like this in the papers about our ships. I want you to see to it that proper items get in—like that stroke when I signed the Oriental Bazaars Ltd. up for sixteen thousand tons in bond from Hongkong to Antwerp."

The third of the Hunt steamships, the *Princess Katherine*, brought still more publicity for the line. She had on board and in charge of expert nurses supplied by General Manager Barton, fifty-three children of ages from two years to seven.

This time Ben Buckingham called in others besides his secretary. He demanded information. He learned that his own agents in Shanghai had cabled relative to a reduced rate for fifty young children, belonging to Americans in straitened circumstances in the Orient.

"I understand that these children are the sons and daughters of some eight or ten missionaries whose leave of absence does not come for some time, of a half dozen mechanics employed in dock yards, and of various other white couples who are anxious to get their children away and back to America in view of the disturbed conditions in the Far East." Thus the General Traffic Agent. "By your orders I cabled back that no reduction could be made and that no children without proper parents or guardians would be booked for passage, and if accompanied by parents or proper guardians only in the second cabin," he added.

Mr. Buckingham laid a neat fingertip on a single line in the paper that shook under his hand.

"Master J. Reginald Smythe, Jr., and Miss Ethel de P. Smythe," he croaked. "D'ye know whose those kids are? Children of the J. Reginald Smythe who controls all the business we get from the Black Castle Line. And Barton supplies nurses and toys and gives the whole outfit a cracking supper at the hotel after the ship berths and they traveled in special quarters." Ben glared at his staff. "That marks off a fair eleven hundred tons of freight each voyage we have always got. Break Barton! That's all!"

Within the week Pacific freights dropped and the Buckingham Line issued a formal statement that owing to altered trade conditions and an increasing number of bottoms available rates would hardly remain stationary long. The Hunt Line said nothing.

Barton took occasion to call for a moment on Garfinkle. "I'm not going to drop a cent in rates," he said pleasantly. "You'll have to," was the reply. Then Mr. Garfinkle altered his remark, after a glance at his visitor. "Won't you be forced to? World market and all that?"

Barton shook his head. "Taking it off another end of the expense, Mr. Garfinkle. Thought I'd let you know we're changing things around at our pier so as to avoid switching, trucking and insurance charges. Modern loading methods. Ever figure up what the insurance is on freight that is in transit from a warehouse to a ship?"

"I have," Garfinkle answered. "But

**USALYTE**  
A Twist of the Wrist—A Flood of Heat  
USALYTE, the new heating invention, makes every gas-jet a furnace for chilly weather heating. No shoveling. No coal bills. A mere twist of the wrist!  
New in principle, beautifully designed, safe, extraordinarily durable—USALYTE the heating marvel!  
Intwo styles: for heating only or, with the new and exclusive in-built mantle, for heating and lighting.  
With the mantle, for heating and lighting \$2.25  
For heating only, \$1.75  
Order from your dealer or direct from us. Take no inferior substitute.  
J. I. ROBIN & SONS Inc.  
MANUFACTURERS OF THE FAMOUS USALYTE GAS MANTLES  
130th to 131st St. and PARK Ave.  
NEW YORK CITY

**BE AN EXPERT**  
Auto and Tractor Mechanic  
Earn \$100 to \$400 a Month  
Young man, are you mechanically inclined? Come to the Sweeney School. Learn to be an expert. I teach with tools not books. Do the work yourself, that's the secret of the SWEENEY SYSTEM  
of practical training by which 6,000 soldiers were trained for U. S. Government and over 20,000 expert mechanics. Learn in a few weeks; no previous experience necessary.  
FREE Write today for illustrated free catalog showing hundreds of pictures of men working in new Million Dollar Trade School.  
**LEARN A TRADE**  
**Sweeney**  
SCHOOL OF AUTO-TRACTOR-AVIATION  
311 SWEENEY BLDG. KANSAS CITY, MO.

**"DON'T SHOUT"**  
"I can hear you with the MORLEY PHONE."  
It is invisible, weightless, comfortable, inexpensive. No metal, wires nor rubber. Can be used by anyone, young or old.  
The Morley Phone for the DEAF  
is to the ears what glasses are to the eyes. Write for Free Booklet containing testimonials of users all over the country. It describes causes of deafness; tells how and why the MORLEY PHONE affords relief. Over 100,000 sold.  
The Morley Company, 26 S. 15th St., Dept. 774, Philadelphia.

**NEW INVENTION Gives You LANGUAGE POWER**  
15 Minutes a Day with Sherwin Cody's "100 o/o Self-Correcting Method" Improves Your English at Once.  
The average person is only 61 per cent efficient in Grammar. "Rules" taught in school do not stick in the mind. But Sherwin Cody's new patented invention, his "100 o/o Self-Correcting Method," upsets all old standards. Gives you wonderful Language Power and command of English in 15 minutes a day of your spare time. In Letter Writing, Spelling, Punctuation, Grammar, Reading and Conversation. Give Sherwin Cody's new course 15 minutes a day. Speak or write more clearly, forcefully, correctly and convincingly. Mail letter or postcard for interesting book "How to Speak and Write Masterly English" by Sherwin Cody School of English, Dept. 3310 News Building, Rochester, New York.

You can be quickly relieved if you **STAMMER**  
Send 10 cents coin or stamps for 70-page book on Stammering and Stuttering. "Its Cause and Relief." It tells how I relieved myself after stammering for 20 years.  
BENJAMIN N. BOGUE, 4137 Bogue Building, Indianapolis

A Smart Hotel for Smart People  
Metropolitan in every respect, yet homey in its atmosphere  
**HOTEL WOLCOTT**  
Very desirable for women traveling alone  
Thirty-First St. by Fifth Ave., New York



you have less than ten months to make good in, haven't you?"

For the first time the young man's eyes clouded. He sighed. Then he squared his shoulders.

"I'll make it," he said quietly.

During the next six months San Francisco began to bet unobtrusively on the outcome of what was undeniably, a battle to the death between the Hunt and the Buckingham Lines. The odds favored Ben Buckingham and wisecracks based their predictions on a single fact.

Hunt took his worries to Garfinkle at last. "You know what they say about my general manager?" he demanded wearily.

"Facts are my stock in trade," was the response. "Before you peddle me some gossip, hand me a little of the genuine article. Is your line making money?"

"A little," Hunt admitted, rubbing his grizzled pate uneasily. "The saloons are filled each voyage and freight is coming our way. But, hang it all! It doesn't seem—it doesn't seem permanent!"

"I see," Garfinkle assented. "It's freight here from an unexpected quarter and a thousand tons there picked up by chance."

"And Ben Buckingham jogs along with his steady customers and his freight waiting ahead."

"In other words," Garfinkle said, "Buckingham still has the better of it? People think he's going to outlast you? Merely feed you along till they see whether you're a fixture in the Pacific Trade?"

"It looks that way."

"All right," Garfinkle remarked. "We have the facts. Now for the gossip that is worrying you."

"It's about Jimmie Barton."

"It would be."

"They think when worst comes to worst, Ben will buy him away from me," Hunt whispered. "That's the talk: when I'm just on the point of winning out, Ben will take Jimmie away from me."

Garfinkle's steely eyes met his caller's. "I'm not in the habit of going people's bonds," he said coldly. "But Barton is honest. Money—"

"Not money," Hunt answered wretchedly.

In the silence the two men sat and pondered this new and devastating prospect. Further words were needless between them. Ben Buckingham held trumps. Would he play them? Could he?

Presently Garfinkle leaned forward and said gravely, "Have you observed anything to make you believe that gossip?"

Hunt hesitated, stirred uneasily and then snapped, "You know Eleanor Buckingham?"

"Since she was six," Garfinkle answered promptly.

"Do anything for her dad?"

"Only person who will," Garfinkle admitted. "And Ben is quite capable of making capital out of his girl—in what he would think a perfectly honest way."

"Jimmie Barton never sees her."

"So I understand."

"Never goes where he might meet her."

"Gives one the notion he's staying away from temptation?" Garfinkle remarked. "Yet I'll be bound he loves her. I know Jimmie. Not the kind to change. And Eleanor is worth any man's loyalty." Garfinkle pounded the desk. "And neither you nor I would blame him if he threw the Hunt Line to the dogs and married her!"

Garret Hunt moistened his lips. "That's it, Garfinkle. If he does, I'm broke. I go to the wall. He's made my line all over and only Barton can keep it going. But if I were Jimmie, I'd tell the world go hang—I'd tell Garret Hunt to go hang if it were a question of winning Eleanor Buckingham. There you are, Garfinkle! I couldn't blame him! Ben holds the winning card."

They were silent again. Garfinkle spoke first. "Hinted anything to Jimmie?"

"Not a word, not a whisper! Yet the boy must know what people say. He must be thinking about it. He has—I am sure—decided."

"I fancy he has," Garfinkle admitted slowly. "Barton is that kind. He settles his problems in advance. And we all know that Eleanor liked him. She obeyed her father when he forbade her listening to Jimmie. She'll obey him again when he tells her Jimmie is their business salvation. That puts it up to Jimmie Barton."

"It does."

"And you still have how long to go—before the showdown?"

"I'm edging along pretty well, Garfinkle. Making money slowly. Give me a couple of years more and I needn't fear Buckingham. But Ben will strike before that. He's losing. He's lying awake nights and planning. Lately he's got kind of serious instead of furious, as he usually is. He's plotting. He thinks he can win. And each morning I come down to the office expecting to find Barton waiting in my office to say he resigns."

"Eleanor Buckingham is in the Orient, isn't she?"

"Hongkong, visiting her uncle," Hunt responded. "Expected home month after next."

With this inconclusive talk Garfinkle and Hunt separated. Things went on as usual for some weeks. True, the papers still marked each arrival of a *Princess* by stories of engagements, of novel affairs. General Manager Jimmie Barton was never known to fail in every attention to those who found their happy mates under the Hunt flag.

"Gimme a couple more years and I'll begin godfathering on both sides of the Pacific," he remarked one night when he and his employer had sat late over various business.

"Barton," Mr. Hunt rasped, "you are young yourself. You ought to settle down with a wife yourself."

"Some day, of course," was the hasty answer, and no further satisfaction did he give as to his inner plans and dreams.

"He's thinking hard," Hunt reported to Garfinkle. "Lately he's been moody and absent-minded. Eleanor is due in three weeks."

Garfinkle nodded.

"But I can stay my execution a little," the other went on wryly. "I'm going to send Jimmie Barton across to Yokohama on the *Princess Alicia* on business. Really he ought to have gone some time ago. But I didn't think it right—"

"You didn't dare—"

Hunt corrected himself. "I didn't dare send him over when he'd surely meet Eleanor. They'll pass in mid-ocean. I've given him enough to do to keep him three months in the Far East. Meanwhile—"

"He's going?" Garfinkle asked curiously.

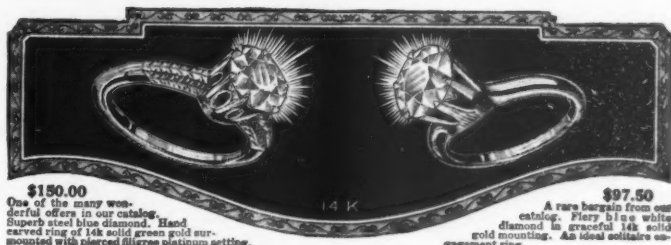
"Arranged it with him this morning. He made no argument—agreed somebody ought to go and attend to matters there. Sails day after tomorrow on the *Alicia*."

The papers duly announced the departure of General Manager James Barton to Yokohama on business for his line, and old Ben Buckingham summoned his secretary.

"Siddick, you're getting more useless every day. I'm sick of seeing you around. Go to Yokohama on the *Mandarin* tomorrow and keep an eye on Barton. Report to me daily."

He summoned his private stenographer. "Siddick is off on business on the *Mandarin*," he told her gruffly. "Take his desk. First thing, the *Emperor* will arrive a week from today. My girl will be on board. I want you to fix up some kind of reception for her—dinner and dance—hang the expense! See her aunts and all that. You have good judgment. Use it."

## Importers Prices Direct On DIAMONDS



**WE** are diamond importers. We buy direct from the cutters in Europe and sell direct to you by mail. In that way we eliminate brokers' profits and save you in many cases from 35% to 50% of retail prices on diamonds. This year we are able to offer more extraordinary values than at any time in our 42 years of business. Through the vastly increased buying

power of the American dollar in Europe we were able to make large purchases far below market prices. We are giving customers the benefit of these big savings in the new 1921 Basch De Luxe Diamond Book. A copy is waiting for you free. Send coupon today. Just compare the amazingly low prices in our Diamond Book with retailers' prices and judge for yourself.

## 1921 Basch De Luxe Diamond Book Free

Let us send you at once this great book displaying thousands of wonderful diamond offers at rock-bottom, importers' prices—no profits to middlemen. The book also tells you just how to judge diamonds—tells you exact meaning and importance of color, brilliancy, degree of perfection, carbon spots, etc.—how to know when you get your money's worth. See our list of remarkable diamond offers. Get the Basch Diamond Book TODAY



### Money Back Guarantee

We guarantee the carat weight, quality and value of every diamond. We give a legal binding contract to refund in cash full price less 10% if diamond is returned any time within one year. We also guarantee to allow full price in exchange for another diamond at any time.

### Free Examination

Any diamond from our catalog will be sent for free examination. You pay nothing until convinced that you are saving money. We take the risk.

### Coupon Brings Free Book

Our big Diamond Book is a guide to the best diamond offers obtainable. It presents, also, rare values in fine watches, jewelry, cutlery, silverware, etc. Don't fail to see the money-saving offers of the House of Basch. Send coupon. (Postcard will do).

**L. BASCH & CO.** State and Quincy Sts. Dept. C3600 Chicago  
Diamond Headquarters

**L. BASCH & CO., Diamond Headquarters**  
Quincy and State Sts., Dept. C3600 Chicago

Please send me free, without obligation, your 1921 Basch De Luxe Diamond Book showing your new offers in diamonds and jewelry.

Name.....  
Address.....  
Town..... State.....



"War Babies"

**THIS** amusing picture, in full colors, 9 x 12, mounted on a heavy mat, ready for the frame, will be sent postpaid for  
**25 Cents**

**JUDGE ART PRINT DEPARTMENT**  
225 Fifth Avenue New York City

## Free Trial

**YOU** may have any instrument with complete musical outfit, for a week's free trial at home. No obligation. Return it at our expense after trial if you wish. Outfit includes velvet lined case, self instructor, music and all accessories at factory cost. A tremendous saving.

### Convenient Monthly Payments

A few cents a day will pay for instrument and outfit. Wurlitzer instruments are known all over the world for artistic quality.

### Send Coupon for Beautiful New Catalog

Every instrument known illustrated with price, easy terms and free trial blank. Catalog absolutely free. Write today.

**The Rudolph Wurlitzer Co., Dept. 2397**  
117 E. 4th St., Cincinnati, O.—239 S. Wabash Ave., Chicago

Send me your new catalog illustrated in color with full details of Wurlitzer Complete Outfits and free trial and easy payment offer.

Name.....  
Address.....

## Six Per Cent Plus

"I WOULD rather get six per cent plus satisfaction and peace of mind," writes one of our customers, "than take a chance to get a higher rate with constant worry, trouble and the possibility of loss."

The bonds safeguarded under the *Straus Plan* meet this demand. They net six per cent plus—plus safety, plus thorough investment service, plus satisfaction and peace of mind, plus 4% Federal Income Tax paid. Write today for our current Investment Guide which describes a diversified selection of these sound bonds. Ask for Booklet J-1003

**S.W. STRAUS & CO.**

Established 1882 Incorporated  
150 Broadway Straus Building  
New York Chicago  
Offices in Fifteen Cities

First Mortgage Bonds Exclusively  
38 years without loss to any investor

## Saving and Investing

are the two direct roads to financial independence.

If you can save regularly an exceptional opportunity is at hand.

Prices of thoroughly seasoned bonds and preferred stocks are now available at prices to return **8% to 10% annually** on the investment.

Such chances for the advantageous placing of funds as are now offered may not be presented again for years.

Let us tell you

### How to Buy

sound securities at present attractive prices and pay for them over a period ranging from one to two years.

Write Dept. LW-19 for booklet—*Thrift-Savings-Investment*, together with sample copy of *The Investment News*. Sent gratis.

**CHARLES H. CLARKSON & CO.**  
STOCKS-BONDS  
66 Broadway, New York

Telephones Rector 4663-4

## The Pacific Northwest

A Definite Contributor to the Markets of the World

FAR beyond the narrow limits of local markets the Pacific Northwest is planning and operating.

Producing food for the Nations, raw materials and finished products for the utility and comfort of millions, it has become a definite contributor to the markets of the world—a recognized factor in industrial and commercial progress.

The present activities are a manifestation of well-directed enterprise. Greater achievement is to follow. Beautiful resources are barely exploited. "Forward" is the decree of the Pacific Northwest.

Continuously a live in the development of this vast territory for over 61 years, the Ladd & Tilton Bank, Oldest in the Northwest, is well qualified to advise and assist prospective manufacturers, investors and others.

Write for booklet, "Know Portland and the Northwest," free on request.

**LADD & TILTON BANK**

Established 1859  
Reserves \$20,000,000

Portland, Oregon



# JASPER'S HINTS



# TO INVESTORS

NOTICE.—Subscribers to LESLIE'S WEEKLY at the home office, 225 Fifth Avenue, New York, are placed on what is known as "Jasper's Preferred List," entitling them to the early delivery of their weekly and to answers to inquiries on financial questions and, in emergencies, to answers by telegraph. Preferred subscribers must remit \$7 directly to the office of LESLIE'S in New York and not through any subscription agency. No charge is made for answering questions, and all communications are treated confidentially. A two-cent postage stamp should always be inclosed. All inquiries should be addressed to "Jasper," Financial Editor, LESLIE'S WEEKLY, 225 Fifth Avenue, New York. Full name and exact street address, or number of postoffice box should always be given. Anonymous communications will not be answered. The privileges of this department are not extended to members of clubs who are not individual subscribers.

OPINIONS may differ as to coming general conditions in the business and financial world, but all men agree that adverse influences are continually aggravated and favorable ones largely neutralized by the weight of existing excessive taxation. The present Federal tax system was hurriedly devised by inexperienced and unscientific legislators under the pressure of a great war, and its imperfections are so gross that radical modification of it is a growing necessity. Especially has that feature providing for taxation of excess profits become an intolerable handicap to enterprise and a burden on the consuming public. The unjust workings of excess profit taxes instigate business men to indulge in unnecessary and often wasteful expenditure. They make various outlays that they would get along without were the sums they spent not taken from the amount they would otherwise pay to the Government. These taxpayers justify themselves by the too-well-founded suspicion that if they do not use the money the political powers that be may misuse it. Thus by the very harshness of its exactions the Government is losing revenue.

Dependence for income on such a varying and uncertain quantity as the profits of business is a poor permanent policy for any government. There should be a more solid and reliable basis on which to levy contributions for its support. The excess profits rolled up in wartime no longer are feasible. Profits are shrinking toward normal as peacetime continues, and before long tribute to the Government from this source must become comparatively trifling. It is already imperative to design a substitute stream for this diminishing flow into the treasury's reservoir.

To the consumer the excess profits tax is a far more serious matter than most of us have realized. This tax is invariably added by manufacturers, wholesalers and retailers to the prices of goods produced and distributed. That is, it is pyramided, made cumulative, so that the consumer, so far as he buys, pays the taxes which he fondly supposed fell on maker and dealer. Every man, woman, and child in the United States today feels the evil effects of taxes prolonged far beyond the emergency which alone gave them sanction. One of the most urgent duties of Congress will be the prompt and sensible overhauling of our obnoxious taxation scheme.

But with what shall we replace it? Nothing better so far has been recommended than the levying of a 1 per cent. tax on "the nation's gross sales or turnover, of whatever kind or nature." This plan has been effectively advocated by financiers of standing, like J. S. Bache, Otto Kahn, and many others, and it is urged by the Business Men's Na-

tional Tax Committee, an influential body. It does not involve doing away with the income tax altogether. The latter, it is planned, will be improved so as to raise the limit of exemption, abolish surtaxes, and institute a graduated income tax lighter than is now the case. Such revision of the income tax would also be an act of justice to many who suffer from present inequalities.

The gross sales tax would, it is estimated, yield \$4,000,000,000 to \$6,000,000,000 a year, sufficient, with income tax and possible protective tariff proceeds, to meet governmental outlays and leave a margin for the retirement of our war bonds. While the system now in effect is maddeningly complicated and collection of its levies extremely expensive, the gross sales tax would be simple and dues under it should be collectable easily and cheaply. The present plan, it is calculated, increases the cost of products to the consumer not less than 23 per cent. The gross sales tax would also be passed on to the consumer, but, as figured, it would add only about 3 per cent. to the cost of his purchases. Thus it would reduce H. C. L. by about 20 per cent., a material advantage that popular sentiment is likely to demand. The details of the plan should, of course, be carefully worked out by Congress so as to avoid injustices or evasions, but the central idea is rapidly growing in favor.

With our taxation system properly designed, the relief to general business would be immense. Impetus would be given to enterprise throughout the land. Taxable securities now selling low because their holders dumped them in order to procure tax-exempt issues would again become desirable and be sought for. The financial market would show new life, for then more of the profits of investment and speculation would accrue to those who risk their capital on issues of governments and corporations.

G., HARRISBURG, PA.: The best purchase for you seems to be a first-class real estate or farm mortgage bond. Market fluctuations do not affect such issues and you can have peace of mind, safety and a satisfactory interest rate.

J., SPRINGFIELD, MASS.: New Haven Railroad stock has been aided by substantial improvement in operating efficiency and hopes that the 40 per cent. increase in freight rates will result in large earnings. But even at the best the stock will for a long time be speculative.

L., WHEELING, W. VA.: There has been improvement in the earnings of American Agricultural Chemical Company. Net for the year ending June 30, 1920, were \$11.18 a share on common, against \$7.89 a share in the preceding year. This would seem to assure maintenance of the present dividend rate of 8 per cent.

C., BUFFALO, N. Y.: Well-regarded industrial bonds making liberal yield on current price include American Smelting & Ref. 1st 5's, Bethlehem Steel ref. 5's, Indiana Steel 1st 5's, Republican Iron & Steel s. f. 5's, U. S. Rubber 1st 5's, General Electric deb. 5's, and Wilson & Co. 1st 6's. The return ranges from 5.05 per cent. to 7.25 per cent.

K., RICHMOND, VA.: The following railroad stocks are dividend payers and are believed to have,

## Prudence-Bonds

are as safe as the ground you walk on —BECAUSE

First—They are secured by first mortgages on selected income-producing properties.

Second—These properties are selected by life-time experts in judging property values.

Third—We issue Bonds against a first mortgage only when the buildings are actually built.

Fourth—We Guarantee with every dollar of our resources every dollar of your resources that you invest in Prudence-Bonds.

We have prepared a booklet describing Prudence-Bonds in detail which we will send to you without charge or obligation.

Ask for Booklet L. E. 67

We pay the 4% Normal Federal Income Tax

**Realty Associates Investment Corporation**

31 Nassau Street, New York  
162 Remsen Street, Brooklyn

Prudence-Bonds are issued in denominations of \$100, \$500 and \$1000

GUARANTY TRUST COMPANY OF NEW YORK, TRUSTEE OF THIS ISSUE

## The House Backing the Investment

Our New Home



BACKING Every "Investor's" first mortgage bond is an institution of highest standing.

This organization has a successful record of sixteen years, and is affiliated with the Madison & Kedzie State Bank, which is under State and Federal supervision.

You should know about "Investors" bonds. They pay double savings account interest, are equally safe and convenient and do not fluctuate. They can be purchased on partial payments. Write for Booklet, I-101.

**INVESTORS SECURITIES CORPORATION**  
INCORPORATED—CHICAGO  
3131 W. MADISON STREET, CHICAGO  
COLUMBIA BLDG., LOUISVILLE, KY.

Trading Zones  
Averaging  
Making the Trade

The Stop Loss  
The Technical Position  
The Market Trend

The above six chapters of our booklet explain methods used by successful traders. 24 pages illustrated by graphs. Written by an expert. Copy on Request.

**SEXSMITH & CO.**  
Investment Securities  
107 Liberty Street New York

## THE BACHE REVIEW

Clear, condensed information weekly, on situation in business and financial world. Valuable to investors and business men.

Free on Application  
**J. S. BACHE & CO.**  
Members New York Stock Exchange

42 Broadway New York  
**THE STOCK MARKET**

offers splendid opportunities with Puts and Calls. Handsome profits made out of them the past 18 months, in U. S. Steel, Baldwin and many other stocks. Write for booklet L, which explains how Puts and Calls operate.

**WILLIAM H. HERBST**  
20 Broad Street New York City



# Are Stocks a "Buy?"

Is it time to get in on the next broad rise in stocks?

How about the money situation?

What about bonds?

## Babson's Reports

Babson's recent Barometer Letter gives you the plain, unbiased facts on the present situation, and forecasts coming conditions with remarkable accuracy. It contains information of vital importance to every investor.

### REPORT ON REQUEST

This Letter and Booklet, "Getting the Most from Your Money", will be sent to interested investors, gratis. Clip out the Memo—now—and hand it to your secretary when you dictate the morning's mail.

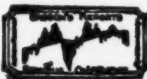
Merely Ask for Bulletin K-23

The Babson Statistical Organization  
Wellesley Hills, 82, Boston, Mass.  
The Largest Organization of its Character in the World.

CLIP OFF HERE

### MEMO For Your Secretary

Write Roger W. Babson, president of The Babson Statistical Organization, Boston, Mass., as follows: Please send me a copy of Bulletin K-23 and booklet "Getting the Most from Your Money", gratis



BOTH present conditions and the outlook make it more important than ever to invest money safely and at a liberal rate of interest. Neither consideration should be sacrificed for the other. May we send you our current list of 7% investments and descriptive Booklet No. 101.

G. L. MILLER & COMPANY, MIAMI, FLA.

### OKLAHOMA FARM MORTGAGES



The value of Oklahoma's five leading crops in 1919 was \$108,000,000 greater than in 1918. Land values are increasing in proportion to production. Borrowed money is being used by Oklahoma farmers for further development and to increase their holdings. We have on hand a choice selection of 6% NET first mortgage securities. Write for our descriptive Circular "L."

GODFREY-BREWER INVESTMENT CO. OKLAHOMA CITY

### Under this Heading "Free Booklets for Investors"

on this page you will find a descriptive list of booklets and circulars of information which will be of great value in arranging your investments to produce maximum yield with safety. A number of them are prepared especially for the smaller investor and the "beginner in investing."

## WALL-NUTS

By James Montgomery Flagg



This clever picture, in full colors, 11x14, mounted on heavy mat, ready for the frame, sent prepaid for twenty-five cents.

JUDGE ART PRINT  
225 Fifth Avenue  
New York City

speculative possibilities under the workings of the new railroad act: Rock Island 7 per cent. and 6 per cent. preferred, C. C. & St. L. preferred, Colorado & Southern 1st preferred, Kansas City Southern preferred, Pere Marquette 1st preferred, and Southern Railway preferred.

H., OYSTER BAY, N. Y.: The Long Island R. R. refunding mortgage gold 4's due in 1949 are a direct obligation of the railroad and are guaranteed, principal and interest, by the Pennsylvania R. R. Co. They have sold as high as 100. Recently quoted at a price to yield 6 3/4 per cent.

S., PITTSBURGH, PA.: Railroad bonds well secured and making a high yield include B. & O. ref. 5's, C. & O. secured 5's, St. Paul ref. 5's, Rock Island ref. 4's, Missouri Pacific gen. 4's, Southern Railway dev. 4's, St. Louis & San Fran. prior lien 4's. These issues make return on market price ranging from about 6.6 per cent. to 7.9 per cent.

R., INDIANA, PA.: A group of stocks comprising Union Pacific, Kansas City Southern preferred, Pressed Steel Car, Marland Refining, Nipissing, and Dominion Oil would make a fair diversity. All are dividend paying. Union Pacific, Pressed Steel Car and Kansas City Southern preferred are the best of the list. The other three are more speculative.

S., MINEOLA, N. Y.: The Brooklyn Edison Co. Inc.'s general mortgage series C 7 per cent. gold bonds due in 1930 have lately been selling at a price to yield over 7 3/4 per cent. The company is in a strong financial position. It has paid 8 per cent. on its common stock for 16 years. Its earnings applicable to charges during the past fiscal year were nearly three times interest requirements.

W., PHILADELPHIA, PA.: St. Louis Southwestern cons. 4's and terminal 5's are better secured than St. Louis-San Francisco income 6's and are therefore safer. Income 6's are issued in denominations of \$100 up. The consolidated 4's are in denomination of \$1,000 only. The terminal 5's are in denominations of \$1,000 and up. General Motor 6 per cent. and 7 per cent. debts. are recommendable business men's purchases.

L., WINDSOR, VT.: The Hartford Electric Light Co.'s new ten-year 7 per cent. gold notes are attractive. The company pays the normal Federal income tax up to 2 per cent. The company supplies electric light and power to Hartford and surrounding territory. Net profits the past fiscal year were nearly three times interest charges. The capital stock is paying 10 per cent. The notes were offered at a price to yield about 7 5/8 per cent.

M., CHICAGO, ILL.: Among railroad bonds that are legal investments for savings banks and trust funds and are attractive because of the yield are Atchison general 4's, Atlantic Coast Line consol. 4's, St. Paul general 4's, Delaware & Hudson first 4's, Illinois Central 1st 3 1/2's, Louisville & Nashville unified 4's, Norfolk & Western 1st 4's, Southern Pacific 1st 4's and Union Pacific 1st 4's. The yield on these ranges from 5 1/2 per cent. to 5.85 per cent.

M., TERRE HAUTE, IND.: The future value of Mexican 5's and 4's depends on the establishment of settled government in Mexico and the improvement of economic conditions there. President-elect Obregon promises that his administration will make every effort to meet Mexico's financial obligations. Should he do so successfully, these bonds would naturally advance. No interest is being paid on them now. The 5's have been selling at about 42 of late and the 4's at about 34. At present they are both highly speculative.

J., SPRINGFIELD, ILL.: You can safely buy Mahoning County, Ohio, direct obligation 6 per cent. road and bridge bonds. The ratio of bonded debt to the county's assessed valuation is less than 1 per cent. The bonds have been offered at prices to yield 5 1/2 to 6 per cent., according to maturity. Other excellent Ohio municipals are the City of Canton 6 per cent. direct obligation bonds. These are legal for savings banks and trust funds in New York, Connecticut and Massachusetts.

New York, September 25, 1920. JASPER.

### Free Booklets for Investors

No reader of the "Bache Review" fails to profit by its clear information and its valuable suggestions. Copies free on application to J. S. Bache & Co., members N. Y. Stock Exchange, 42 Broadway, New York.

The convenience of banking by mail, with the reward of 4 per cent. interest on deposits, is offered by the Citizens Savings & Trust Co. of Cleveland, Ohio to every reader of this paper, no matter where he lives. It is worth while to write to the bank for its free booklet L.

Shrewd forecasting is a wonderful aid to the buyer or seller of securities. The "Investment News" published by Charles H. Clarkson & Co., 60 Broadway, New York, helps its readers in this matter and enables them to judge what to buy and how to buy. The firm will mail interesting descriptive literature to anyone who applies.

Almost every thrifty person can put by enough to prepare for a rainy day by the purchase of sound securities. Under the monthly instalment plan operated by Dunham & Co., 43 Exchange Place, New York, those of limited means can buy what the great capitalists regard with favor. For details write to Dunham & Co. for 80-DD.

An informing booklet, L-15, on the Standard Gas & Electric Company may be obtained from H. M. Byllesby & Co., 115 Broadway, New York, or 206 S. LaSalle Street, Chicago. The properties back of the Standard Gas & Electric Co. have a notable record for stability and over 15,000 of the company's customers have become its stockholders. This investment opportunity is worthy the attention of all enterprising investors.

Bonds may safely be bought by mail from the reputable and well-known Mercantile Trust Company of St. Louis, Mo. This is a strong institution and a member of the Federal Reserve system. The company will supply descriptions of

## THE real pride a skilled New England craftsman takes in his work is a vital factor in the tremendous earning power of New England industries.

The Preferred Stocks of these industries offer conservative investors an opportunity to share in the substantial earnings of these companies. These issues are strongly safeguarded and yield liberal returns.

Ask us to send you our Folder L.W. 357 describing seven carefully selected New England Preferred Stocks.

## Hollister, White & Co.

INCORPORATED

50 Congress Street  
BOSTON

92 Cedar St., cor. Trinity Pl.  
NEW YORK

North American Bldg.  
PHILADELPHIA

Providence  
R. I.

Springfield  
Mass.

Pittsfield  
Mass.

Portland  
Me.



"I WANT A DRINK"

There are a lot of folks in these United States who will sympathize with this cunning youngster's desire for a drink.

This dimpled infant reminding Mamma that it's bottle time expresses an emotion not uncommon these days.

It would be hard to resist the appeal of this picture, one of the many noted covers that have appeared on JUDGE, "The Happy Medium."

Reproduced in full colors, mounted on a double mat, all ready for framing, this appealing picture is yours for 25 cents, postage prepaid.

JUDGE ART PRINT DEPARTMENT

225 Fifth Avenue

New York City

## Are You Reading

the witty, informative articles on the "Moshun Pitcher" industry now appearing weekly in JUDGE? They are the sanest things in print concerning the "Movies" and are written by the best informed man in the country connected with the business that controls the thoughts and emotions of

### Ten Million People a Day

Who makes the movies? What makes 'em move? When do they tick? What are they doing—what have they done—what will they do—to Isadore and Silas, not to mention you and me?

Read LENSO every week in "The Happy Medium"—

JUDGE

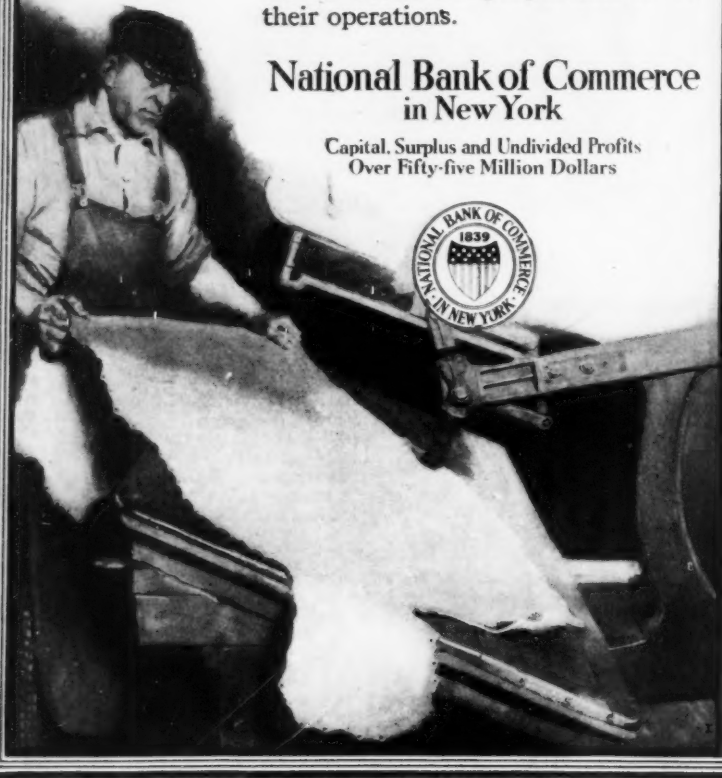
## Credit is Progressive

Local success—local reputation—creates local credit. As a business expands, extending its acquaintance and broadening its market, it gradually develops a national character and is entitled to a national credit.

The customers of the National Bank of Commerce in New York are concerns which have built up national and international relations, requiring credit resources proportionate to their operations.

## National Bank of Commerce in New York

Capital, Surplus and Undivided Profits  
Over Fifty-five Million Dollars



**ON CREDIT DIAMONDS WATCHES**

**Diamond Rings Latest Designs**

DIAMONDS WIN HEARTS  
Diamond is the ideal gift for a loved one.

All the popular Rings are shown in our Catalog—plain and fancy engraved, green, white and yellow solid gold. Very special at \$85, \$100, \$150 and up.

**Send for Catalog**

There are 128 pages of Diamonds, Watches, Jewelry, all priced unusually low. Whatever you select will be sent prepaid by us. You see and examine the article right in your own hands. If satisfied, pay one-fifth of purchase price and keep it, balance divided into eight equal amounts, payable monthly. Liberty Bonds Accepted. Send for Catalog today.

**LOFTIS** The National Credit Jewelers  
Dept. E-875 108 N. State St.  
CHICAGO, ILL.  
BROS & CO. 1923 STORED IN LEADING CITIES

**Let Us Send you this Suit**

Made to your measure, payable after received. Perfect fit, fine goods and tailoring. \$20 saving, all guaranteed or no pay. All Wool Suits \$25.00. Samples Free. Every man should write at once for our beautiful free book of cloth samples and correct fashions, explaining everything. Write letter or postal, just say "Send me your samples" and get everything by return mail free. Important to every man. Write today sure.

**PARK TAILORING COMPANY**  
Dept 444 Chicago, ILL.

**FREE Beautiful Book About Taxidermy**  
Learn at home by mail to mount birds, animals, tax skins. Be a taxidermist. Delightful art easily learned by men and women. Decorate homes and dep. Make big profits. Wonderful new art. Write today for this wonderful Free Book and our amazing offer.

**W. S. S.** Stamps for sale at post offices, banks, department stores, and a multitude of other places. Look for the letters . . . . .

**W. S. S.**

## ADVERTISING IN FILM FUN PAYS

As comments from our advertisers testify:  
"Sales at very low cost." "Paid remarkably well." "A constant leader."  
and many others—let us tell you more.

Rate, Fifty Cents a Line; Two Hundred Dollars a Page

Published monthly by

The Leslie-Judge Company, 225 Fifth Avenue, New York



J. Z. Miller, Jr.  
Governor of the Federal Reserve Bank in Kansas City, Mo. Mr. Miller is a banker of much ability and of the highest standing in his section of the Union.



H. J. Alexander  
Of Denver, Colo., president of the First National Bank of that city, vice-president of the International Trust Co., and a man of influence in financial circles.



Ben Johnson  
Of Mansfield, La., president of the Bank of Commerce & Trust Co., and president of the Louisiana Bankers Association. One of the prominent financiers in his State.

bonds in denominations of \$100, \$500, and \$1,000, yielding up to 8 per cent., which it recommends to conservative investors. Ask the company to forward its current list LB106.

The "Investment Guide," issued by S. W. Straus & Co., 150 Broadway, New York, and Straus Bldg., Chicago, describes a diversified selection of bonds safeguarded under the Straus plan, which has stood the test of years. These bonds are based on real estate, are amply secured, yield 6 per cent., and the issuers pay the Federal income tax up to 4 per cent. To obtain complete information regarding

these standard securities, send to Straus & Co. for booklet I-1003.

While the Miller first mortgage bonds pay 7 per cent., they are regarded as a gilt-edged and conservative investment. They are placed on Southern properties producing income and the security is twice the face value of the bonds. There are various safety features in connection with these issues. To get the full story, write for list of current offerings, and a readable booklet "Selecting Your Investments," to G. L. Miller & Co., Inc., 1020 Hurt Bldg., Atlanta, Ga.

## An Ex-Newsboy with 8,000 Partners

(Concluded from page 422)

fifty and he is going to turn the business over to them.

Recently he sold the ten-story office building at No. 27 Pine Street New York, at a half million profit. It was in this building coincidentally that an unscrupulous partner in the early days took advantage of Andrews' youthful trust. Perhaps he bought this building inspired by the same sentimental idea that resulted in the purchase of the Chicago building in front of which he sold newspapers.

He owns homes in New York, Los Angeles and Chicago. He is the principal figure of the California Hotel Company—which operates those three great California hotels—the Maryland, Alexandria and Green.

On his California estate there is now being constructed a fifty-four-hole golf course—the largest in America—which will cost \$500,000. Andrews builds a great business, erects big buildings in the great cities, but he seems stirred always by the call of Nature.

Andrews has no formulas for success. He believes chiefly in work and confidence. Education, he believes to be a great asset, if rightly employed. And yet he never asks a prospective employee if he has had a college education. He did not have this advantage, but he repaired the omissions by wide reading and has never lost his

fondness for music. All the great works are familiar to him, as are the great interpreters, and it scarcely needs pointing out that the love of any of the arts is apt to make a man educate himself.

He believes men should marry young. He gives married men preference when it comes to promotion in his organization—other abilities being equal. He employs several men under thirty years of age who are making \$25,000 a year, and one executive in the West at the age of twenty-nine is paid a salary of \$40,000 a year.

Although Andrews is an out-of-doors man, an expert golfer, yachtsman, medal-winning amateur boxer and wrestler, he spends a certain number of hours each week in studying. Nature endowed him with keen perceptive powers, a retentive memory and great mental vigor. In his offices in various parts of the country—he has an office waiting for him in every city where he has a branch—there will be found books of science, philosophy, history, biography, general literature. He is fond of his friends, but his interest is centered in his wife and his two children—Eleanor and Archie, Jr.

Archie M. Andrews is the type of American that is making this country the greatest power on earth and the best place in the world in which to live and work.

O. O. McIntyre.

## One Man Plus a Country Town Plus an Idea

(Concluded from page 422)

"Where did you get the money to start all this?" I asked.

"In our case one man put the money up and risked getting it back," said Mr. Aughinbaugh. "I went down to Urbana and picked up an old outfit for \$110, installed it, and ran it until we could buy the outfit you have just seen. We have taken in as high as \$210 in a single night in this schoolhouse."

These community moving picture theaters do not operate every night in the week, only a few nights, sometimes one night. It is in this way they have an advantage over ordinary picture shows, which would not thus be able to make expenses. In the case of these school shows every one donates his or her services. The profits go to help out the community. Whenever a show is announced farmers come miles in every direction to attend. They have an opportunity of seeing "Les Miserables," "The Shepherd of the Hills," whatever may be the headliner that month, the same as people in the big cities.

County Superintendent J. C. Neer is an

enthusiast for the community moving picture shows. "By means of the picture project the rural people are given opportunities of recreation and diversion without having to drive miles to some town and there is an added social value of assembling among themselves," he said. "The character of the pictures can be safeguarded and the educational features are used in connection with school work. Some of the best films founded on literary masterpieces are used in connection with the reading of the classics, also for work in geography study and agriculture, and current events. Visual education will play a more important part in the child's education than heretofore. These pictures are more valuable than textbooks; very much more valuable than books when objects are seen in motion with all their proper settings and environment."

What is being accomplished in these Ohio country villages can be accomplished elsewhere. The country town is always present. All that is necessary are the man or woman and the idea.

R. P. Crawford.



# A New Day Is Dawning on the World

Both before and since the Great War, Mankind has been dragging its spiritual anchors, and despite the splendid idealism that impelled us into the European War, our Civilization is rapidly drifting towards shipwreck on the shoals of a crude materialism made in Germany and now exploited throughout the world.

Is man merely an economic, money-grabbing, food-getting animal, as the peddlers of certain patent nostrums for curing social ills would have us believe? Or, has he a soul and a well-founded hope for a Future Life?

How this Future Life is being scientifically proved—the ACTUAL METHODS employed—the ACTUAL RESULTS attained—are among the astounding revelations found in

## The Library of the Occult and Psychical Sciences

By

Hereward Carrington, Ph.D., and William S. Walsh, F. A. M. A.

WHETHER the universe is at basis material or spiritual lies at the root of all moral law, all philosophy and science—of civilization itself—and is the most important question before the world today. It is *The Coming Science*.

The validity of the evidence pointing to an invisible world, the future abode of man, so near our own that the veil might be torn or lifted, is now admitted by many of the greatest minds of the day. Heretofore we have been studying merely the Material World of Products and Effects. The World of Causes and Forces lies all unexplored before us. It is into this fascinating field—the border-line of the Unknown, the dim, mysterious region that lies between MIND and MATTER, between physical and spiritual forces and energies, that we are carried by these marvellous volumes, that voice the last word of Science upon the phenomena of Spiritism, the Occult and the Psychic.

## Do the Dead Live and Communicate?

### THE MYSTERY OF EXISTENCE—THE GREATEST QUESTIONS OF ALL TIME

are discussed in clear and understandable language: What Happens at the Moment of Death—How We Progress in the Spirit World—Messages from the Beyond—Our Hidden Forces—How to Develop Our Psychic Powers—The Sexes Hereafter—Ghosts and Haunted Houses—Forms Created by Will—How Spirit Photography is Possible—How to Obtain Thought Photographs—How Mental Telepathy Operates—The Marvels of Materialization—Reincarnation and Eastern Philosophy—The Genuine and the Fraudulent in Spiritism—Projection of the Astral Body—Mastering the Self—Fear and How to Banish It—The Three Laws of Success—Personal Magnetism—Spiritual Healing—Cultivating the "Sixth Sense"—Power over Animate and Inanimate Matter—How to Interpret Dreams, and many other Topics of equal Importance and Interest.



### EMINENT SCIENTISTS AND SCHOLARS WHO ENDORSE THIS STUDY

Prof. Curie	Sir A. Conan Doyle
Prof. Lombroso	Prof. Sidgwick
Sir William Crookes	Sir J. J. Thomson
Prof. Flammarion	Sir W. F. Barrett
Dr. J. H. Hyslop	Prof. Bergson
Lord Rayleigh	Prof. Richet
Sir Oliver Lodge	Dr. G. Geley
Hon. A. J. Balfour	Prof. Balfour Stewart

And many others of equal prominence.

### SEVEN SPLENDID STIMULATING VOLUMES

that will make clear to you many things you despaired of understanding before. Each volume 8 1/4 x 5 1/8 inches.

Art Craft De Luxe Binding with Titles Stamped in Gold—Beautifully Printed—Many Unique Illustrations, Including Psychic and Spirit Photographs.

### A SPECIALLY LOW BEFORE-PUBLICATION PRICE

Costs of Material and Labor are soaring daily. Immediate orders only can be accepted at the before-publication price, which is based on present costs.

When the books are off the presses and out of the hands of the binders a material increase in price will be necessary. You will save money ordering TODAY.

Books ready soon and orders filled strictly in rotation.

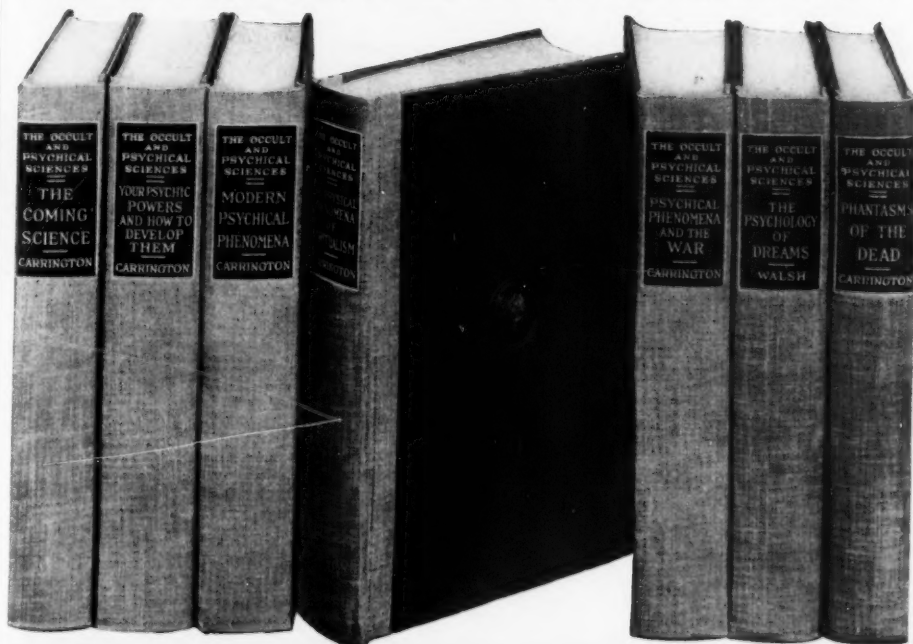
### MONEY BACK IF NOT SATISFIED

SEND \$1.00  
WITH  
COUPON, OR  
\$15.50, if you  
want to save  
the cash dis-  
count of  
\$1.50

BRUNSWICK SUBSCRIPTION CO.  
416 Brunswick Bldg., New York City

Enclosed is \$1.00 first payment on the 7-volume set of Library of Occult and Psychical Sciences to be shipped charges prepaid. I agree to remit \$2.00 a month for 8 months following receipt of books. Otherwise, I will, within 5 days, ask for instructions for the return of the set, my \$1.00 to be refunded on its receipt.

Name.....  
Address.....  
Occupation..... State.....





Mrs. Fox was bragging one day about the large number of her cubs.  
 "How many cubs do you bring into the world at one time?" she asked the Lioness.

"Only ONE," replied the Lioness—"but it's a LION."

**MURADS COST 20 CENTS for a BOX  
 of 10 — BUT THEY'RE MURADS!**

MURADS would be lower priced if we left out all or part of the 100% Turkish tobaccos of the purest and best varieties grown—or if we substituted inferior grades of Turkish tobacco.

But they wouldn't be MURADS—they'd only be Foxes!

***"Judge for Yourself—!"***

Special attention is called  
 to Murad 20s in Tin Boxes

*Anargyros*

Makers of the Highest Grade Turkish  
 and Egyptian Cigarettes in the World